



OKAHU NEWSLETTER

November 2018

As the holidays approach, we'd like to say *Thank You* for being a part of our OKC Association!

We appreciate our wonderful members & sponsors!

May you be blessed this holiday season & have a prosperous 2019!!

Mark your Calendars:

- *No meeting in December*
- Monthly Meeting *January 10th*
- Broker Happy Hour in *February*
- Benefits Technology Certification Course *Feb. 13th*
 - Monthly Meeting *Feb. 14th*
- Annual Legislation Meeting *March 14th*
 - Symposium *April 11th*

Symposium Sponsorships & Tables are available! Contact Leah-Anne at yaylaj@cox.net

TEAMWORK



THE FOUNDATION OF OUR SUCCESS

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Membership

Welcome New Members!

Sydney Overstake
Insurica

Bruce South
New York Life



SAVE THE DATE

December 2018
NO MONTHLY MEETING

January 10, 2019
11:30 AM – 1 pm
OKAHU Monthly Mtg

February 14, 2019
11:30 AM – 1 pm
OKAHU Monthly Mtg

February - TBD
Broker Happy Hour

Feb. 25-27, 2019
NAHU Capitol Conference
Washington, D.C.

March 14, 2019
11:30 AM – 1PM
OKAHU Monthly Mtg
Legislative Updates

April 11, 2019
Times TBD
Symposium

June 29 – July 2, 2019
NAHU 2019 Convention
San Diego, CA

Awards

Congratulations to Thomas Schmidt!
Thomas was named as a Soaring Eagle in NAHU LPRT
(Leading Producers Round Table)!

**Congratulations to
Jeanean South!**
Jeanean was named as
one of the top Women of
the Year “Fifty Making a
Difference” in OKC by the
Journal Record!



**Congratulations to
Kelley Harmon!**
Kelley completed all of her
courses and tests to earn her
REBC designation!

Professional Development

Back by popular demand... another Certification Course!!

February 13th
time & location coming soon

Benefits Technology Certification

The three-hour Benefits Technology Certification program will give you essential understanding of the various types of products and services available, how to assist your client with the discovery process about their known and unknown needs, helpful guidance on how to avoid the pitfalls associated with implementation and how to discuss associated costs.



For those who have either RHU, REBC or ChHC:

Remember you must self-report 24 hours of CPC to maintain your designation.

Initial reporting period began 1/1/17 and ends 12/31/18.

NAHU is providing an opportunity for *America's Benefit Specialist (ABS)* magazine readers to acquire [continuing professional credits](#) (CPCs) to maintain REBC®, RHU® and ChHC® designations.

Individuals holding these designations are required to self-report 24 CPCs biennially in their [Online Learning Institute](#) profile.

This 15-question quiz is worth one CPC to those who submit and pass the quiz by November 20.

You will need to score 70% or higher to pass.

This CPC quiz is based on three articles from the October 2018 issue of *ABS* magazine

Meeting Info



Quail Creek will be serving plated lunches.
The buffet is no longer being offered.

- Please register **ONLINE** so you can choose your entrée
- Registration is 11am
- Lunch served at 11:30
- Meeting and CE 12-1 pm

Please keep in mind: We give Quail a “headcount” for the number of attendees. This allows them set up accurate numbers of tables, chairs, and food prep. We kindly ask you to RSVP before 5pm the FRIDAY before the monthly meeting. Thank you!!

How to Register Online:

www.okahu.org

- > Click Red **Login** box
- > Enter your email & password
- > Click **Meetings** in the top header
- > Click Red **Register Now** button

OR

- > On the Email, Click **Register Now** button
- > Enter your email & password

Please Join Us:

Meetings are the 2nd Thursday of
the month
(no meeting in December)
3501 Quail Creek Road, OKC

2018 Lunch Prices

Members \$25

Non-members \$50

(or \$26 / \$52 charge for credit cards)

*Join us at 10:45am before the monthly meetings to
learn more about our committees!*

A Special Note from our OSAHU President 2018-2019

Dear OSAHU Members,

We've been busy since July getting organized and implementing a new strategy for board operations. The local Oklahoma City and Tulsa Chapters operate so well they don't require much from us at the state level, so the state is placing much greater emphasis on Oklahoma Legislative issues.

As an association we have been more active in state legislative matters in the past year and we've learned that we can be an effective voice for the industry in Oklahoma. From our perspective, the State Association is the most effective place to begin determining legislative priorities and developing a plan to move those priorities forward. That's the process we're in currently. Part of this process involves identifying and communicating with organizations who are stakeholders in state healthcare legislation. Through this communication we're identifying common interests with the goal of developing coalitions centered around legislative issues. Our hope is that by systematically identifying issues and partnering with other organizations we can more effectively and efficiently affect legislation to improve healthcare for Oklahomans. Our voice is much more prominent when we have the backing and coordination of resources with other influential stakeholders. We've had several meetings with the Oklahoma Insurance Department, insurance carriers and the State Chamber of Commerce, among others, to prepare for the rush of activity that will come after the November 6th elections when we will elect a new Governor, new Insurance Commissioner and nearly half of the legislature.

We are looking forward to the prospect of addressing the goals of advocating for the healthcare interests of consumers and small businesses and building new partnerships to do this more effectively.

As the legislative picture begins to develop in the coming months we will provide you with more details on our priorities. I also want to encourage our members to provide input as we progress on this new path.

We are bolstering our new focus on legislation with a complementary focus on the Oklahoma health Underwriters Political Action Committee. Our legislative and PAC committees will be aligned in purpose to support one another and we look forward to sharing more information about upcoming PAC priorities with you as well. We hope that you will consider contributing to our efforts in the form of PAC donations.

I also encourage all members who haven't been involved with our Oklahoma boards to consider joining a committee or even just attending a board meeting to see how we operate. I have found my time on the boards to be extremely rewarding both professionally and personally. We have a lot of fun while serving the interests of our industry. We hope you'll join us!

Best regards,

Tom Tacheny

Public Service



History was made at the November Meeting!

For the first time, the card deck was down to the VERY. LAST.CARD. – the Ace of Spades

Over \$400 of tickets were sold at the November meeting in hopes of your winning ticket to be called to collect over \$1400!

**And the winner was.... FELICIA ADCOX!
Woo Hoo!!**

Play "Korral the ACE" at our monthly luncheon and take a chance on creating a win/win for you and the OK Kids Korral!"

\$1 = 1 ticket

If your ticket is drawn, you get to pull a card from the remaining stack.

If you pull the ACE, you win half the pot & the other half goes to OK Kids Korral!

Mission

The Toby Keith Foundation exists to encourage the health and happiness of pediatric cancer patients and to support OK Kids Korral, a cost-free home for children undergoing treatment for cancer.

Contact Theresa Wormington, our Public Service Chair for further info!

Theresa.Wormington@tasconline.com

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Corporate Sponsors 2018-2019



Corporate sponsors are an extremely important component of OKAHU. The revenue gained from our sponsors allows our organization to develop and present affordable continuing education programs for our members, create opportunities for peer networking and enhance our overall contribution to the insurance professional.

If you know a company or person who would like to support the goals of OKAHU and have their company, products, and/or services recognized, please have them contact the Sponsor Chair, Megan Hutton at megan.n.hutton@icloud.com

Photo Gallery



Jennifer Lepard, Executive Director of The State Chamber of Oklahoma Research Foundation, spoke at our September meeting on the OK strategic vision plan OK2030



Melissa Hanes of UHC, spoke at our October meeting on Medicare



Michael R. Pacewicz of Crowe & Dunlevy, spoke at our November meeting on Medical Marijuana



Felicia Adcox won the Korral the Ace pot! Over \$1400!



Business Address:
PO Box 12146
Oklahoma City, OK 73157

OKAHU is a non-profit organization dedicated to serving the public by promoting activities and ethical conduct of members through communication, continuing education and increasing industry knowledge. OKAHU members also work to monitor and influence and activities of the state and federal legislatures. We work hard to protect the health care consumer's future.



The President's 2018 Triple Crown Program

NAHU created the President's Triple Crown Program to recognize those members whose individual contributions to NAHU help advance the association's mission. Like baseball's Triple Crown, it recognizes accomplishment in three key areas. However, while baseball's Triple Crown hasn't been won since 1967, NAHU's Triple Crown can be won every year by hundreds of our members.

Criteria

To qualify for the Triple Crown, within the calendar year, a member must:

- HUPAC:** Participate in the \$12 x 12 draft program or contribute \$150 a year
- Membership:** Recruit at least two new members
- Advocacy:** Use Operation Shout to send at least three messages

One, two, three—it's that simple!

While members have the entire year to complete the requirements, winners will be announced quarterly. Once a member achieves Triple Crown, their name will appear only once on the specific quarterly qualifiers report in the quarter in which the recognition was obtained. Once earned, the member has qualified for that calendar year.

Recognition

Members who meet these criteria will be recognized in a variety of ways, including a unique "President's Triple Crown" lapel pin and recognition in *ABS* magazine, and on NAHU's website.

The Triple Crown Club

Recognizes members who have achieved the Triple Crown recognition for 3 consecutive years or more. Qualifiers will be determined and recognized at NAHU's Annual Convention.

Criteria

- Emerald Level** — Received the Triple Crown award for 3 consecutive years
- Ruby Level** — Received the Triple Crown award for 5 consecutive years
- Diamond Level** — Received the Triple Crown award for 10+ consecutive years

Recognition

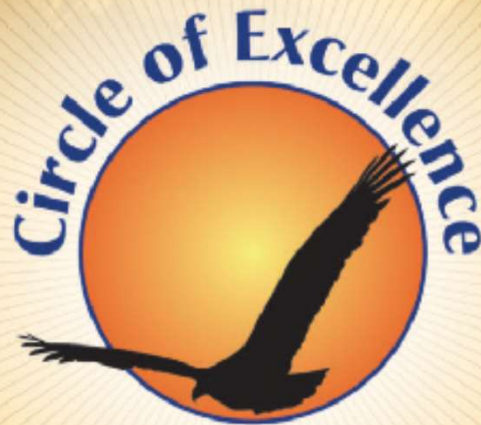
Members who qualify for Presidents Club will be recognized with special ribbons and certificates at NAHU's Annual Convention, recognition in *ABS* magazine, and on NAHU's website.

Claim the Crown!

Address your questions to: Triplecrown@nahu.org



Fly Even Higher with Soaring Eagle



SOARING EAGLE

NAHU Leading Producers Round Table

Are you at the top of your game? Are you unwilling to accept “good enough?” If this describes you, we invite you to become a member of the exclusive Soaring Eagles club. Soaring Eagles are recognized as the upper echelon of elite producers, setting the standard for excellent business practices and what it takes to be the best of the best.

BENEFITS

- Qualification allows you to attend the exclusive Soaring Eagles annual symposium where you can meet one-on-one with health insurance industry leaders, hear top level speakers, and network with peers who are producing at the same level.
- Qualification also provides you discounts and benefits to all NAHU produced events and programs, and a complimentary compliance webcast.
- You will be recognized for your achievement in *Health Insurance Underwriter* and other industry publications, and your local news outlets will also be notified.
- The award itself is distinctive and one you will be proud to display.

**Become a member of the exclusive Soaring Eagles club today.
The view is breath-taking and the benefits are outstanding.**

Apply today at
www.nahu.org/lprt

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