



Board of Directors Meeting  
QUAIL CREEK GOLF & COUNTRY CLUB

Date: 08/9/18

*Present*

Barton-Lewis, Diane  
Bigbie, Andy  
Cox, Carrie – Call In  
Goggans, Ashley  
Morgan-Kitchen, Connie  
Nursick, Dana  
Tacheny, Tom  
Wormington, Theresa

*Excused*

Mike Dollins  
Megan Hutton

Non-Voting members present

Harmon, Kelley  
Janway, Leah-Anne  
Jones, Kelli  
Lanier, Steve  
South, Jeanean

- Call to Order  
Andy Bigbie called the meeting to **ORDER** at **10:03** am.

---

- Approval of Minutes  
Andy asked if there were any changes needed or questions from the **July 12th, 2018 Minutes**, being none, the minutes **STAND AS DISTRIBUTED**.

---

- Treasurer's Report  
Andy reported on the **July 10th thru August 8<sup>th</sup>** financials.

Beginning Balance:	\$37,642.24	Ending Balance:	\$36,081.72
Checks Written =	\$ 5,232.79	Deposits Made =	\$ 3,672.27

---

- Committee Updates
  - A. **Awards – Kelly Harmon**
    - Kelly sent emails out for each Chair Committee to get data to Kelly as soon as you get it. She will be gathering information for Awards. Kelly asked Andy for State information. New criteria for 2019.
  - B. **Communications / Website – Ashley Goggans**

**Emails:**

- August meeting email was sent out

- Email meeting reminders will go out automatically 14, 7, and 3 days before each meeting
- August Newsletter was prepared, reviewed, & sent out

**Website:**

- 2018 Blue Ribbon logo was added to the website & awards were move to the top
- Added an Announcement on Professional Development – Thanks Steve for the content!
- G&A Partners, KC Life, & Vision Care Direct logos were added to the website
- Created a new link to get to our Sponsors through the “About Us” header and the “Quick Links” sidebar
- Board members info were updated under their respective Committee on the website
- We figured out why some members couldn’t register. The Paid Thru date field wasn’t being updated with imports. We also updated the Member Expiry setting to “Do Nothing” to allow expired members to still be able to register for meetings.

**Action Items:**

- **Please review your Committee section on our website and let me know if you’d like to update or change anything. It’s under the About Us section.**
- **Newsletters:**
- August 2018
  - Include New Board
- November 2018
  - Holiday Party info?
  - Reminder – no meeting in December
- February 2019
  - Focus on Legislation / meeting education / getting involved in HUPAC, etc.
- May 2019
  - Spring Symposium review?
  - Call for Board opportunities
  - Member Event / Social date

**C. Corporate Sponsors – Megan Hutton**

Thanks to Megan’s efforts, New Sponsors have been added. Pat has a new rep from Assurity.

---

Sponsoring Company	Renewal Date	Renewal Letter Sent	Last Paid	Contact Name	Contact Email	Contact Phone	Address	Notes
TASC	Mar-18	1/29/18	7/17/2017	Theresa Wormington	Theresa.Wormington@tasconline.com	405.388.4134	1507 Sunset Dr. Norman, OK 73069	
Alera Healthcare	Jul-18	6/8/18	7/11/2017	Ron Jones	rjones@alerahealthcare.com		15301 Dallas Parkway, Suite 920 Addison TX 75001	
Kemper Reserve National	Jul-18	6/8/18	6/18/2018	Kemp Cole	kjcole@kemper.com	405.848.7931	8360 LBJ Freeway, Suite 400 Dallas, TX 75243	
G&A Partners (PEO)	Jul-19		6/18/2018	Kelli Jones	kjones@gnapartners.com and xiviera@gnapartners.com			Logo complete - LAJ picking up
Blue Cross & Blue Shield	Aug-18	7/10/18	8/1/2017	Julie Rethmeyer	jrethmeyer@bcbsok.com	918.551.3366	1400 S. Boston Ave, Tulsa OK 74119	Indonesian their logo - the shield should be going out before long, but they are renewing. Had Logo reprinted to match their current blue logo, logo complete - LAJ picking up
OSMA / Frates	Aug-18	7/6/18	8/1/2017	Dennis Grubbs	dgrubbs@cifrates.com	405.290.5745	13439 Broadway Extension, Suite 110, OKC, OK 73114	Dennis asked to call him. I called and left a voicemail. Followed up via email 7/16/2018.
Sue Wilson Brokerage	Aug-18	7/6/18	8/2/2018	Connie Morgan	connie@suewilsonbrokerage.com	405.843.8300	2525 N.W. Expressway, Suite 345, OKC, OK 73112	
Vision Care Direct	Aug-18	7/18/2018	7/18/2018	James Ashford	James.Ashford@visioncaredirect.com	918.695.3080	1209 S Frankfort Ave., Tulsa, OK 73069	Logo complete - LAJ picking up
Kansas City Life Insurance Company	Aug-18	7/20/2018	7/20/2018	Rita E. Rolf	Rita.Rolf@KCLife.com	469.854.1721	1226 Edgewood Ln, Allen, TX 75013	Logo complete - LAJ picking up
Delta Dental	Sep-18		8/18/2017	Lan Miller	lmiller@deltadentalok.org	405.607.2134	16 N.W. 63rd, OKC, OK 73116	8/3/2018 - E-mailed renewal out
Flex Plan Administrators	Sep-18	8/2/18	7/17/2017	Greg Holley	greg@flexplanadmin.com	918.524.6321	1135 E. 33rd Place, Tulsa, OK 74105	8/3/2018 - E-mailed renewal out
Taber Brokerage	Oct-18		8/1/2017	Zack Taber	zack@taberbrokerage.com	405.235.4610	2537 S. Kelly Ave., Suite D Edmond, OK 73013	
Aetna	Jan-19		1/29/2018	Brad Johnson	johnsonb9@aetna.com	405-945-1206	3030 N.W. Expressway, Suite 625 OKC, OK 73112	
One America	Jan-19		1/29/2018	Shane Meyer	shane.meye@oneamerica.com	972-934-7800	12770 Coit Road, Suite 820, Dallas, TX 75251	
United Healthcare	Jan-19		1/29/2018	Steve Lanier	steve_lanier@uhc.com	405.415.8148	755 Research Park, Suite 160, OKC, OK 73104	
<b>Potential Sponsors:</b>								
American Public Life	Aug-17	1/29/18		Laurie Crow	Laurie.Crow@ampublic.com	405.416.8888		
Ameritas		3/6/18						
Cigna		1/29/18		Robert Richey				
Health Scope				Tom Bartlett	tom.bartlett@healthscopebenefits.com	405.306.5048 cell #		
Leaders Life	Mar-17	1/29/18						
Sterling Administration	Aug-16	3/6/18						
Sun Life	May-17	1/29/18		Blake Henley	blakehenley@sunlife.com	214.326.4590		
Life Secure	Feb-18	1/29/18	2/8/2017	Kristie Strauss	kstrauss@yourlifecure.com	810-623-5015		
Colonial				Baneza Richards	Banezarichards@gmail.com			6/8: Ashley sent her a follow up email. 5/31: Andy sent her Corp Sponsor info & Ann sent NAHU membership info.
Beazley				Scott Long	Scott.Long@Beazley.com			7/16: Megan sent Corp Sponsor info 8/2/2018: Megan followed up.

#### D. Executive Director / Hospitality – Leah-Anne Janway

Worked the July Registration table with Jana. **Attendee** results: 29 Attendees 8 Account Exec/Client Service, 13 Producers, 7 Company Reps, 1 NAHU (me) for the July 12 1 Hour General CE on HOT TOPICS.

Uploaded July attendees for their CE credits in State Based System.

Filed for September CE through the State Based System. PENDING approval.

Checked PO box weekly.

Picked up signs at Walker Companies.

Ordered name badges will pick up when ready

Worked on Star Chapter & HootSuite & Facebook with Jeanean and Ashley. Sent board Press Release to media.

Attended the annual Planning Meeting on July 16.

Attended legislative meeting with a carrier (BCBS) on July 13.

Prepared and distributed the August board agenda & membership meeting agenda

Prepared for Training breakout, focusing on Awards

Total billable hours 25 hrs @ \$10/hr = \$250

---

**E. HUPAC – Mike Dollins**

**No Report**

**F. Legislative – Tom Tacheny**

The State, Tulsa and OKC Leg Committee chairs are in the process of meeting with Oklahoma healthcare stakeholder groups and lobbying forces. Our goal in meeting with these groups is to find common issues we can promote and advance in the Oklahoma legislature this year.

With these issues in mind we will work to prioritize and identify one or two key issues to concentrate on in the next state legislative session. We are also preparing for issues that we expect to come up during the legislative session that will need to be addressed.

We are also monitoring all healthcare legislative and regulatory activity at the national and federal level to assist us in further determining appropriate issues to focus on in our state.

With the large number of new legislators coming into office this year the leg committees will also be exploring a “Get to know NAHU” campaign to educate new legislators on our existence as an organization, our role, and our possible priorities in the near future. We will also offer to be a resource for them with any questions or issues they may have about the healthcare environment in Oklahoma. We may also couple this with a grassroots campaign by asking Oklahoma NAHU members to contact their legislators to introduce themselves and welcome them.

**G. Media – Jeanean South**

- Jeanean had a “Success” story..... An Agent friend text Jeanean and wanted to come to a meeting cause she saw it on social media site. Good job on plugging the chapter into the social media world.

**H. Membership/Retention – Kelli Jones**

- Kelly would like to have a “Happy Hour” for New Brokers (Non-Members) Proposed date 9/26, come & go. Have Andy to speak , plus sponsors, \$150 a table.

**I. Professional Development – Steve Lanier**

Professional Development Report – August 2018

- Committee Members – Steve Lanier, Randy Schreier, Tom Tacheny, Neal Heston
- Committee has yet to have its first official meeting as we are still in the process of recruiting members.
- Update on our upcoming monthly meetings.
- August – Monica Black – Financial Protection – 1 Hour CE
- September – Dr. Lepard – OK2030 – CE pending
- October – Melissa Hanes – Medicare Basics – 2 hours?
- November – open and considering options.

Recent committee activities –

We wish to thank Kelley Harmon for sharing with us information on NAHU’s Professional Development Award. We are in the early stages of developing a plan to meet the noted qualifications and hope to report our progress at the next board meeting.

We have begun the process of researching off-site venues to host our second NAHU Certification Course. We are considering Benefits Technology and Voluntary/Worksite. We would need 30 participants in order for NAHU to

cover the cost of the presenter. Both are three hours in length. Preliminary target month is February and this would not conflict with our normal meeting.

The committee formally requests board approval to continue researching this, selecting a course and proposed site.

Compliance Corner – the committee is also researching the viability of finding one, or multiple offsite location to host the Compliance Corner Webinar. With the understanding and appreciation that members may register and listen on their own, we do believe there is some interest in participating in these as a group. In so doing, we can provide additional networking/recruitment events.

The committee formally requests board approval to spend additional time on this and authorization to schedule at least one event in the months to come to truly gauge member interest. Expected costs would be \$200 or less.

Committee proposes to the board for a formal vote:

We propose a formal formation of a Symposium Committee, separate from Professional Development. We recommend it be formed now, with a Chair, Vice Chair from within the board if possible. The committee is to include one member each from; Professional Development, Corporate Sponsors, Membership Recruitment. We recommend that the Chair be Past President and Vice Chair either the current President or the President Elect.

**J. Public Service – Theresa Wormington**

Thank you to the folks that brought items requested for Toby Keith.

---

• Old Business

Ashley Goggans made a motion to approve Budget Meeting, Theresa Wormington 2<sup>nd</sup>, motion to approve 2018-2019 Budget. Will be posted on website for members to view.

---

• New Business

Steve proposed a request for a symposium meeting, there will be a committee that will get together. Motion to approve by Theresa, 2<sup>nd</sup> by Ashley-approved.

• ADJOURNMENT

Next Board Meeting **September 13<sup>th</sup>, 2018 @ 10:00** am at Quail Creek.

Motion to Adjourn Pat by Second by Theresa. All in favor. **ADJOURNED** at 10:47 am.

---