



Board of Directors Meeting
QUAIL CREEK GOLF & COUNTRY CLUB

Date: 07/12/18

Present

Barton-Lewis, Diane
Bigbie, Andy
Cox, Carrie
Dollins, Mike
Goggans, Ashley
Morgan Kitchen, Connie
Nursick, Dana
Tacheny, Tom
Wormington, Theresa

Excused

Robertson, Pat
South, Jeanean

Non-Voting members present

Harmon, Kelley
Hutton, Megan
Janway, Leah-Anne
Jones, Kelli
Lanier, Steve

- Call to Order
Andy Bigbie called the meeting to **ORDER** at **10:03** am.

- Approval of Minutes
Andy asked if there were any changes needed or questions from the **June 14th, 2018 Minutes**, being none, the minutes **STAND AS DISTRIBUTED**.

- Treasurer's Report
Andy reported on the **June 6th thru July 9th** financials.

Beginning Balance:	\$42,017.93	Ending Balance:	\$37,642.24
Checks Written =	\$ 6,810.88	Deposits Made =	\$ 2,435.19

- Committee Updates

A. Awards – Kelly Harmon

- Kelly is the New Awards Chair and will be working to get everything submitted electronically. She will be sending an email out to everyone regarding necessary documentation needed & time frames.

B. Communications – Ashley Goggans

Emails:

- Season pass & July meeting email was sent out
- Email meeting reminders will go out automatically 14, 7, and 3 days before each meeting to members and non-members who have not registered for the meeting

Newsletters:

- Will send out in August – Please send any content
- President’s Letter/Andy
- Awards / Kelley
- Communications & Website / Ashley
- Corporate Sponsor / Megan
- Executive Director / Hospitality / Leah-Anne
- HUPAC / Mike
- Legislative / Tom
- Media / Jeanne & Leah-Anne
- Membership & Retention / Kelli
- Professional Development / Steve
- Public Service / Theresa

C. Corporate Sponsor / Megan Hutton

TASC	Mar-18
Aliera Healthcare	Jul-18
Kemper Reserve National	Jul-18
G&A Partners (PEO) NEW!	Jul-19
Blue Cross & Blue Shield	Aug-18
OSMA / Frates	Aug-18
Sue Wilson Brokerage	Aug-18
Delta Dental	Sep-18
Flex Plan Administrators	Sep-18
Taber Brokerage	Oct-18
Aetna	Jan-19
One America	Jan-19

United Healthcare	Jan-19
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Potential Sponsors:

American Public Life	Aug-17
Ameritas	
Cigna	
Health Scope	
Leaders Life	Mar-17
Sterling Administration	Aug-16
Sun Life	May-17
Life Secure	Feb-18
Colonial	
Vision Care Direct	

D. Executive Director / Hospitality – Leah-Anne Janway

Worked the June Registration table for Jana. **Attendee** results: 31 Attendees 8 Account Exec/Client Service, 12 Producers, 10 Company Reps, 1 NAHU (me) for the annual Installation and Awards meeting

Filed for August CE, still pending, 1 Hour General CE on CRITICAL ILLNESS and presented by Monica Black, Key Account Specialty Rep for UnitedHealthcare

Checked PO box weekly

Worked on Star Chapter, Facebook and social media

Attended the OSAHU planning session (7/11) in Stroud

Prepared and distributed the July board agenda & membership meeting agenda

Total billable hours 28 hrs @ \$10/hr = \$280

E. HUPAC – Mike Dollins

No written Report, he’s still working on getting things straightened out with banking

F. Legislative – Tom Tacheny

No written Report, his committee will soon be getting organized for an interesting year
He will hold the Operation Shout drawing at today’s membership meeting.

G. Media – Jeanean South

No written Report, Andy has been noticing social media activity good job team!

H. Membership/Retention – Kelli Jones

- As of 6/30/18 Expiring

Debbie Buck at CIGNA, Bradley Johnson at Aetna, Charles Paine at Gallagher
Debbie does not hold a license, so she probably will not renew. CARRIE can reach out to Brad, he should renew.

- Focusing on New Members, our State President (Tom Tacheny) has this as a top priority.

I. Professional Development – Steve Lanier

No Report

J. Public Service – Theresa Wormington

Theresa has a “needs” list from Toby Keith’s OK Kids & we will ask members to bring items to the August membership meeting.

K. Website – Ashley Goggans

- Gold Certification logo was added to the website
- Season pass & July meeting info was added to the website
- Board members were updated on the website
- OKAHU Insurance person of the year was added to the website under Announcements
- August, September, October, and November meeting dates & topic have been added to the website calendar. Detailed info will be added as content becomes available.

Action Item - Need headshots for board members

- **Old Business**

Annual Convention Report – Delegates Mike and Theresa were pleased to represent our chapter in Kansas City. It was a very busy convention there were about 430 attendees. Mike spent 1 full day in Professional Development & he has shared with Steve some ideas that Jessica Waltman is working on. Theresa was impressed with TASC’s roll out during Professional Development day. Kelly Fristoe won Secretary and Rusty Rice is President, both from Region VI, our Region. There will be a National dues increase of \$5 per month beginning January 1 2019 then another increase coming in the future—a lot of discussion happened on dues.

- **New Business**

- a) Andy announced the planning meeting will be from 3-5 on Monday July 16 at West on Western Avenue.
- b) Leah-Anne wants us to breakout at 10:45 am on the day of board meetings for 30 minute training. Steve suggests we invite membership, which we will do. This will start August 9.

- **ADJOURNMENT**

Next Board Meeting **August 9, 2018 @ 10:30** am at Quail Creek.

Motion to Adjourn by Mike; Second by Tom. All in favor. **ADJOURNED** at 11:13 am.
