



Board of Directors Meeting  
QUAIL CREEK GOLF & COUNTRY CLUB

Date: 09/13/18

*Present*

Barton-Lewis, Diane  
Bigbie, Andy  
Cox, Carrie  
Dollins, Mike  
Goggans, Ashley  
Morgan-Kitchen, Connie  
Nursick, Dana  
Tacheny, Tom  
Wormington, Theresa

*Excused*

**Non-Voting members present**

Harmon, Kelley- **Excused**  
Hutton, Megan - **Excused**  
Janway, Leah-Anne  
Jones, Kelli  
Lanier, Steve  
South, Jeanean

- Call to Order  
Andy Bigbie called the meeting to **ORDER** at **10:01** am.

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- Approval of Minutes  
Andy asked if there were any changes needed or questions from the **August 9th, 2018 Minutes**, being none, the minutes **STAND AS DISTRIBUTED**.

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- Treasurer's Report  
Andy reported on the **August 9th thru September 12<sup>th</sup>** financials.

Beginning Balance:	\$36,081.72	Ending Balance:	\$36,814.05
Checks Written =	\$ 1,315.59	Deposits Made =	\$ 2,047.92

- Committee Updates

A. **Awards – Kelly Harmon**

B. **Communications / Website– Ashley Goggans**

**Emails:**

- September meeting email was sent out
- Email meeting reminders will go out automatically every Wednesday

- Also sent out an Announcement email

**Website:**

- Removed Alera Healthcare and OSMA/Frates from the website and newsletter
- Checking with committee heads to see if they want to update their section
- Adding NAHU & OSAHU links
- Adding link in drop down box for member benefits area to help complete an Award criteria
  
- **Action Items:**
- Do we add budget, minutes, by-laws, etc. to our website?
  
- Please *review* your Committee section on our website and let me know if you'd like to update or change anything. It's under the About Us section.

**Newsletters:**

- August 2018
  - Include New Board
  
- November 2018
  - Holiday Party info?
  - Reminder – no meeting in December
  
- February 2019
  - Focus on Legislation / meeting education / getting involved in HUPAC, etc.
  
- May 2019
  - Spring Symposium review?
  - Call for Board opportunities
  - Member Event / Social date

**C. Corporate Sponsors – Megan Hutton**

\* Megan has asked each Board Member to give a lead for Corporate Sponsor.

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Sponsoring Company	Next Renewal Date	Renewal Letter Sent	Last Paid	Contact Name	Contact Email	Contact Phone	Address	Notes
TASC	July 1, 2019	January 29, 2018	June 18, 2018	Theresa Wormington	<a href="mailto:Theresa.Wormington@tasconline.com">Theresa.Wormington@tasconline.com</a>	405.388.4134	1507 Sunset Dr. Norman, OK 73069	
Alera Healthcare	July 1, 2018	June 8, 2018	July 11, 2017	Ron Jones	<a href="mailto:ronjones@alerahealthcare.com">ronjones@alerahealthcare.com</a>		15301 Dallas Parkway, Suite 920 Addicks TX 75001	LAI is reaching out; however we will remove from sponsors until we hear back.
Kemper Reserve National	July 1, 2019	June 8, 2018	June 18, 2018	Kemp Cole	<a href="mailto:kjcole@kemper.com">kjcole@kemper.com</a>	405.848.7931	8360 LBJ Freeway, Suite 400 Dallas, TX 75243	
G&A Partners (PEO)	July 1, 2019		June 18, 2018	Kelli Jones	<a href="mailto:kjones@gsapartners.com">kjones@gsapartners.com</a> and <a href="mailto:wjones@gsapartners.com">wjones@gsapartners.com</a>			
Blue Cross & Blue Shield	August 8, 2019	July 10, 2018	August 1, 2017	Julie Rethmeyer	<a href="mailto:jrethmeyer@bcbsok.com">jrethmeyer@bcbsok.com</a>	918.551.3366	1400 S. Boston Ave, Tulsa OK 74119	Group is renewing, awaiting check. Followed-up on payment 8/28. Julie advised check was processed to be sent out on 8/8. If we have not received, I'll reach back out.
OSMA / Frates	August 18, 2018	July 6, 2018	August 1, 2017	Dennis Grubbs	<a href="mailto:dgrubbs@cifrates.com">dgrubbs@cifrates.com</a>	405.290.5745	13439 Broadway Extension, Suite 110, OKC, OK 73114	Dennis asked to call him. I called and left a voicemail. Followed up via email 7/16/2018. LAU is reaching out as she knows Dennis. Will be removing as Corp Sponsor until further notice.
Sue Wilson Brokerage	August 1, 2019	July 6, 2018	August 2, 2018	Connie Morgan	<a href="mailto:connie@suewilsonbrokerage.com">connie@suewilsonbrokerage.com</a>	405.843.8300	2525 N.W. Expressway, Suite 345, OKC, OK 73112	
Vision Care Direct	August 1, 2019	July 18, 2018	July 18, 2018	James Ashford	<a href="mailto:James.Ashford@visioncaredirect.com">James.Ashford@visioncaredirect.com</a>	918.695.3080	1209 S Frankfort Ave., Tulsa, OK 73069	
Kansas City Life Insurance Company	August 1, 2019	July 20, 2018	July 20, 2018	Rita E. Rolf	<a href="mailto:Rita.Rolf@KCLife.com">Rita.Rolf@KCLife.com</a>	469.854.1721	1226 Edgewood Ln, Allen, TX 75013	
Delta Dental	September 1, 2019	August 3, 2018	August 28, 2018	Lan Miller	<a href="mailto:lmiller@deltadentalsok.org">lmiller@deltadentalsok.org</a>	405.607.2134	16 N.W. 63rd, OKC, OK 73116	
Flex Plan Administrators	September 18, 2018	August 2, 2018	July 17, 2017	Greg Holley	<a href="mailto:greg@flexplanadmin.com">greg@flexplanadmin.com</a>	918.524.6321	1135 E. 33rd Place, Tulsa, OK 74105	8/3/2018 - Emailed renewal out - will follow up
Taber Brokerage	October 18, 2018		August 1, 2017	Zack Taber	<a href="mailto:zack@taberbrokerage.com">zack@taberbrokerage.com</a>	405.235.4610	2537 S. Kelly Ave., Suite D, Edmond, OK 73013	8/20/2018 - Emailed renewal out - will follow up
Aetna	January 1, 2019		January 29, 2018	Brad Johnson	<a href="mailto:johnsonb9@aetna.com">johnsonb9@aetna.com</a>	405-945-1206	3030 N.W. Expressway, Suite 625 OKC, OK 73112	
One America	January 1, 2019		January 29, 2018	Shane Meyer	<a href="mailto:shane.meyer@oneamerica.com">shane.meyer@oneamerica.com</a>	972-934-7800	12770 Colt Road, Suite 820, Dallas, TX 75251	
United Healthcare	January 18, 2019		January 29, 2018	Steve Lanier	<a href="mailto:steve_lanier@uhc.com">steve_lanier@uhc.com</a>	405.415.8148	755 Research Park Suite 160, OKC, OK 73104	
<b>Potential Sponsors:</b>								
American Public Life	August 1, 2017	January 29, 2018		Laurie Crow	<a href="mailto:Laurie.Crow@ampublic.com">Laurie.Crow@ampublic.com</a>	405.416.8888		
Ameritas		March 6, 2018						
Cigna		January 29, 2018		Robert Richey				
Health Scope				Tom Bartlett	<a href="mailto:tom.bartlett@healthscopebenefits.com">tom.bartlett@healthscopebenefits.com</a>	405.306.5048 cell #		
Leaders Life	March 1, 2017	January 29, 2018						
Sterling Administration	August 16, 2016	March 6, 2018						
Sun Life	May 1, 2017	January 29, 2018		Blake Henley	<a href="mailto:blakehenley@sunlife.com">blakehenley@sunlife.com</a>	214.326.4590		
Life Secure	February 18, 2018	January 29, 2018	February 8, 2017	Kristie Strauss	<a href="mailto:kstrauss@yourlifecure.com">kstrauss@yourlifecure.com</a>	810-623-5015		
Colonial				Baneza Richards	<a href="mailto:Banezarichards@gmail.com">Banezarichards@gmail.com</a>			8/8: Ashley sent her a follow up email. 5/31: Andy sent her Corp Sponsor info & Ann sent NAHU membership info.
Beazley				Scott Long	<a href="mailto:Scott.Long@Beazley.com">Scott.Long@Beazley.com</a>			8/8: Scott advised that he received the corp sponsor info and is reviewing his schedule for the rest of the quarter and will be in touch.
<p><b>Challenge:</b> Each board member please bring/send me the contact information (name, email, company name, mailing address, and phone #) of at least one potential new corporate sponsor on or before our October meeting. I have set a goal to add as many new sponsors effective 1/1/19 as possible. I feel it is my obligation to not only maintain the sponsors we have, but to also grow the number of sponsors we have and I cannot do that without all of your support.</p>								

#### D. Executive Director / Hospitality – Leah-Anne Janway

- Worked the August Registration table with Jana. Attendee results: 35 Attendees 9 Account Exec/Client Service, 14 Producers, 11 Company Reps, 1 NAHU (me) for the August 8 1 Hour General CE on Critical Illness.
- Uploaded August attendees for their CE credits in State Based System.
- Checked PO box weekly. Made bank deposit.
- Picked up name badges
- Update admin work in: Star Chapter, HootSuite, Facebook & Drop Box
- Prepared and distributed the board agenda & membership meeting agenda
- Prepared for Training breakout that we're doing at 10:45 am before membership meetings
- Total billable hours 22 hrs @ \$10/hr = \$220

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**E. HUPAC – Mike Dollins**

**No Report**

**F. Legislative – Tom Tacheny**

- It's a planning time right now, No Report. Connie & Tom will be working on details of HUPAC.

**G. Media – Jeanean South**

- OKAHU article was in the Sunday paper also our social event pic was in Benefit magazine.

**H. Membership/Retention – Kelli Jones**

- Happy Hour pushed till after 4<sup>th</sup> Quarter.

**I. Professional Development – Steve Lanier**

- October Meeting – 2 hours of CE – Medicare is the topic. Presenter is Melissa Haines, UHC
- November - open, I need to follow-up with Delta Dental
- Update on Certification Course for Spring 2019.
- We have selected Benefit Technology as the subject to be presented in February outside of our normal monthly meeting. Randy Shreier will lead the process of locating and securing a site. Steve will work with the national office on dates.
- Steve providing NAHU Certification program flyers at each membership meeting and he will be on the agenda to promote further and get any member feedback.

**J. Public Service – Theresa Wormington**

- There are 4 cards left in the pot, totally \$961.00 Donations were dropped off to Toby Keith.

- OLD BUSINESS

N/A

- NEW BUSINESS

OSAHU update – OSAHU President Tom Tacheny will conduct a short State member meeting at our October 11 general membership meeting to gain approval on a ByLaws typo correction.

Steve proposed we vote on Certification Course in February, separate from monthly meeting, 3 hrs CE, \$179 for price, min. of 30, 50 to be reimbursed. Carried made a motion to approve, Theresa 2<sup>nd</sup> to move forward. **MOTION CARRIED** with all in favor.

Randy & Steve looking for Venue- Steve recommended Diane to be on Symposium committee to get date. Andy will get a date on the calendar. Andy, Diane, Carrie, Leah-Anne to help with Symposium.

- ADJOURNMENT

Next Board Meeting **October 11<sup>th</sup>, 2018 @ 10:00** am at Quail Creek.

Motion to Adjourn by Dana Second by Theresa. All in favor. **ADJOURNED** at 10:34am.

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