



Board of Directors Meeting  
Lake Hefner Golf Course  
MINUTES  
*Date: 9/5/19*

Officers & Directors	
Barton-Lewis, Diane	<b>Excused</b>
Bigbie, Andy	
Cox, Carrie	<b>Excused</b>
Dollins, Mike	
Goggans, Ashley	
Hedinger, Emily	
Morgan-Kitchen, Connie	<b>Excused</b>
Nursick, Dana	
Robertson, Pat	
Wormington, Theresa	<b>Excused</b>
Non-Voting members present:	
Brown, Susie	<b>Excused</b>
Harmon, Kelley	
Hutton, Megan	
Janway, Leah-Anne	
VanZant, Cathy	

**Call to Order**

Pat Robertson called the meeting to **ORDER** at 3:05 am.

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**Approval of Minutes**

Pat asked if there were any changes needed or questions from the **August 8th, 2019 Minutes**, being none, the minutes **STAND AS DISTRIBUTED**.

**Treasurer's Report**

Andy Bigbie reported on the **August 7<sup>th</sup> through September 3<sup>rd</sup>, 2019 financials**.

Beginning Balance:	\$ 32,786.35	Ending Balance:	\$33,173.58
Checks Written =	\$1,473.09	Deposits Made =	\$1,860.32

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- Committee Updates

**A. Annual Partners – Megan Hutton**

Annual Partner	Renewal Date	Renewal Letter Send Date	Amount Due for 2019	Contact Name	Contact Email	Contact Phone	Notes	Paid
TASC	July	June 27, 2019	\$ 175.00	Theresa Wormington	Theresa.Wormington@tasconline.com	405.388.4134		2019 Paid
Kemper Reserve National	July	July 8, 2019	\$ 175.00	Kemp Cole	kjcole@kemper.com	405.848.7931		2019 Paid
Blue Cross & Blue Shield	August	July 8, 2019	\$ 145.00	Julie Rethmeyer	jrethmeyer@bcbsok.com	918.551.3366		2019 Paid
Sue Wilson Brokerage	August	July 8, 2019	\$ 145.00	Connie Morgan	connie@suewilsonbrokerage.com	405.843.8300		Pending
Vision Care Direct	August	July 8, 2019	\$ 145.00	James Ashford	James.Ashford@visioncaredirect.com	918.695.3080		2019 Paid
Kansas City Life Insurance Company	August	July 8, 2019	\$ 145.00	Ron Byrd	Ron.Byrd@kclife.com			2019 Paid
AFLAC	August	July 15, 2019	\$ 145.00	Bobby Stewart	bobby_stewart@us.aflac.com	405.844.0883	NEW PARTNER for remainder of 2019.	2019 Paid
Delta Dental	September	Septmeber 1, 2019	\$ 117.00	Lan Miller	lmiller@deltadentalok.org	405.607.2134		2019 Paid
Benefits Direct	September	August 16, 2019	\$ 117.00	Don Peck	dpeck@benefits-direct.com	877.523.0176 ext 23628	NEW PARTNER for remainder of 2019.	2019 Paid
Assurity Life Insurance Company	September	August 7, 2019	\$ 117.00	Kelley Symons	ksymons@assurity.com	402.437.4492	NEW PARTNER for remainder of 2019.	2019 Paid

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**B. Awards – Kelley Harmon**

- Not a lot to report currently.
- Kelley was a Speaker for the NAHU August Leadership conference call. Good job Kelley!
- Board Members need to complete training.
- Form 8711 IRS Forms discussion from Mike Dollins and NAHU ended that we don't have to worry about the form. Kelley said we got credit for having the IRL letter and Mike added that since our PAC is under \$50,000 we don't have to file taxes anyway.

**C. Communications / Website– Ashley Goggans**

Emails:

- October email reminders were set up.

Website:

- Added 2019 Pacesetter Award & Gold Certified logo to Home Page
  - I can't adjust the margins, so I'll have to figure out how to make the awards look better on the page
- Added Board Pic
- Updated and rearranged Committee section
- Need individual pics of Emily, Cathy, & Susie for Committee Page



- **Membership/Retention-CathyVanZant**

## Membership Committee Report

Thursday, September 5, 2019

10:34 PM

1. Received an email from Doris Waller, Region 6 Membership Chair, on 8/19. Key points from the email are:
  - a. Month of July ended with 14,698 members nationally, down from 14,828 members in June, and down from 15,001 in May. Retention for July was 78.78%, slightly down from 79% in June, and down from 79.90% in May.
  - b. Nationally there were 180 new members in July, up from 163 new members for June
  - c. Region 6 GAIN results: Contest New Mbrs - 94 which gives R6 a 2nd place ranking, Growth Rate 3.89% up from 2.82% in June, Contest Retention Rate for July is 79.74%, down from 80.15% in June. Region 6 is currently TIED FOR FIRST PLACE in the *Region of Membership Excellence* award. Last month we were in 4th place. Region 6 won the award last year so current status is a short-term setback.
2. Local chapter membership updates include:
  - a. Total membership as of 7/31/2019 - 123
  - b. New Members by month (Welcome emails sent to each new member)
    - i. April - 2 (3 cancellations)
    - ii. May - 3 (4 cancellations)
    - iii. June - 1 (1 cancellation)
    - iv. July - 1
    - v. Aug - 1
  - c. Billed but not reported: forthcoming
  - d. GAIN contest results for July: Contest New Mbrs - 4 (unchanged from June), Contest Growth Rate - 3.23%, Retention Rate 82.44%, Overall Contest Ranking is 12.

### H. **Professional Development**

Leah-Anne reported that Oct, Nov, and January are set. Mike Dollins to do presentation for February 13<sup>th</sup>, 2020 meeting, Medicaid Expansion. Must have Power Point. Mike is working to get a speaker for February 13<sup>th</sup> meeting. Pat wants us to make more of an effort to offer Ethics as he and several of our members were short in Ethics CE hours.

### I. **Public Service – Theresa Wormington Excused**

### J. **Van Guard Council – Susie Brown Excused**

Leah-Anne reported that the Van Guard Council is set up to help chapters with any problems or concerns.

### K. **Website – Ashley Goggans Report included with Communications report.**

### **Old Business:**

- P&P's signed and submit to Ashley to put on website.
- OSAHU requests OKC AHU contribute \$500 for the State Scholarship, but since our budget had already been approved, Pat talked to Barry and learned that State needed financial help so they wanted us to consider the \$500. Pat asked for a new P & P on this Scholarship, outlining duties and financials and including a member from Tulsa chapter and a member from OKC chapter.

**New Business:**

- Tallgrass wanted to sponsor at certification class. Since this is a NAHU event, we decided to respectfully decline this request.
- Look at Green's for monthly meetings if Quail falls behind. Andrea Tanner has left Quail and they have not yet hired her replacement.
- Pat thanked everybody for meeting today and at Hefner and if the Board wants to move meetings to Hefner, they are nice to work with.

**Next Board Meeting** Thursday October 10th, 2019 10:00 am at Quail Creek.

**Adjournment:** Motion to Adjourn by Andy Second by Ashley . All in favor. **ADJOURNED** at 3:55pm.