



**Board of Directors Meeting - MINUTES
MARCH 14, 2024 – 10:00 am The Greens Country Club**

- Barton-Lewis, Diane (**Director & HUPAC Chair**)
- Clagg, Theresa (**President**)
- Cole, Kemp (**Director**)
- Cooper, Jodi (**President Elect**, Communications, Media & Website Chair)
- Harmon, Kelley (**Past President & Legislative Chair**) EXCUSED
- Hutton, Megan (**1st VP & Treasurer & Awards Chair**)
- Jenkins, Jimmy (**Director & Vanguard Chair**)
- McGrand, Sofia (**Secretary**)
- Nursick, Dana (**Director & Public Service / Education Foundation Chair**)
- Morrell, Kelly (**Director & Newsletter Chair**)

Non-Voting members

- Ashford, James (Professional Development Leader)
- KIM ARNOLD Annual Partners Chair
- Janway, Leah-Anne (Executive Director)
- CORINNE HENYAN (Membership / Retention Chair)
- Pitt, Jana (Hospitality) ALWAYS EXCUSED

- I. **CALL TO ORDER** President Theresa Clagg called the meeting to order at 10:09 am
- II. **MINUTES** Motion to approve the February 7, 2024 MINUTES by Diane, Second by Jodi
Minutes APPROVED AS DISTRIBUTED
- III. **TREASURER’S REPORT** For the period February 7 through March 12, 2024
Beginning Balance \$38,256.45 Ending Balance \$38,134.42
No Questions.

IV. **COMMITTEE REPORTS –**

- **Annual Partners**
 - Kim Arnold has stepped up to take this open position All are paid up for 2024
- **Awards** **Megan Hutton**
 - Ashley, Kelley & Theresa will fill this open position at this time
 - CAPCON - State and Tulsa was awarded Leg Award
- **Communications Media Website** **Jodi Cooper**
 - Cap Con was discussed
 - Less emails from NABIP in the works
 - A new position for NABIP OKC of Marketing & Communications opening up
 - Emails:
 - Ashely generated the Feb newsletter as the final version arrived too close to my CapCon travel date. We are striving to have the newsletter completed earlier in the month. We’re at the 11th hour nearly every months, which can have a ripple effective of stale information
 - Emails for March meeting scheduled
 - Website:
 - Download Membership from NABIP, upload updates into StarChapter
 - Uploaded the January board meeting minutes to the Member area.
- **Executive Director** **Leah-Anne Janway**
 - DONE WITH CE FOR THE YEAR
 - Total billable hours: February 8 thru March 12, 2024 30 @\$15 = \$450



- **HUPAC** **Diane Barton-Lewis**
 - Picked up a new one from Tulsa
 - 17 OKC 4 Tulsa = 21
 - 15 okc 20 Tulsa
 - Next symposium, have a Pac table

- **Legislative** **Kelley Harmon**
 - *See attached for full report*
 - James, Connie and Kelley attended meeting
 - March 22nd packet will have updates
 - Comments can be read on NABIP website
 - Agents want feedback from medical advantage agents
 - 10 participants at CAPCON
 - Washington Updates
 - April first deadline
 - Room Reserved Leg Day to the Capital 04/11 - might combine with Tulsa
 - 4 Sponsors already
 - community care
 - legal share
 - dental delta
 - VCD
 - Hour of CE
 - 11:30 to 1:30
 - 2:30 - 4:30 Lobbying
 - 4:30 - 6:00 cocktail hour
 - members will have chance to meet their local representatives from your district
 - James is working on marketing

- **Newsletter** **Kelly Morrell**
 - prompting more social media interactions
 - connecting with partners on members on linkedin
 - beginning of month proactive vs recap

- **Membership & Retention**
 - new chair

- **NAHU Education Foundation**

- **Professional Development** **James Ashford**
 - all set and approved with CE for the rest of the year

- **Public Service** **Dana Nursick**
 - Ace of Spade Report – On 02/8/2024 started with 23 cards, ticket sales-
 - \$182.00 for a total of \$506.00, Jodi Cooper drew 7 of Clubs.
 - Gave a \$25 donation to Toby Keith Foundation, for our speakers at the symposium.
 - OK Kids Korral Meal dates:
 - March 21 st ,2024 at 6:00 pm – Dana / Sherry Richey (8-10 people to serve.)
 - May 1 st , 2024, at 6:00 pm
 - July 29 th , 2024, at 6:00 pm
 - September 19th at 6:00 pm

- **Vanguard** **Jimmy Jenkins**
 - no report, no change



V. OLD BUSINESS

- A. `New Board per By Laws 3 months prior to annual meeting (June) prepare a Slate
- B. Distribute to all active members at least 1 month prior to the date of the annual meeting
- C. Nominations from the floor may be presented at the annual meeting, provided a written notice has been received by the Secretary at least 30 days prior to the annual meeting

VI. NEW BUSINESS

- A. MARCH Legislative Meeting at the state Capitol Leah-Anne
- B. Prices for Non Member attending our events Leah-Anne
- C. EDI Position
 - a. Jimmy? Expose our industry to younger/more diverse people
- D. Line of Succession Planning
- E. April - new position discussion
- F. Symposium and CAPCON minutes
- G. We had a brief review of current non-member pricing - resulted in no further discussion needed and prices will remain as is for nonmember attending our member meetings

VII. ADJOURNMENT

- A. NEXT Board Meeting 04/11 at The Capital
- B. If no other business matters, accept a MOTION to Adjourn
 - a. Diana Moved, Jodi Seconded – Theresa adjourned the meeting 11:13