

Oklahoma City Association of Health Underwriters
Board of Directors Meeting
MINUTES
May 12, 2021
10:00 am
VIA ZOOM hosted by Carrie Cox

Board Members

- Barton-Lewis, Diane (Director, HUPAC)
- Bigbie, Andy (Treasurer)
- Brown, Susie (Van Guard Council Chair – Non-voting) EXCUSED
- Clagg, Theresa (Director, Public Service & NAHU Education Foundation Chair – Non-voting)
- Cooper, Jodi (Media in Training)
- Cox, Carrie (Director & Professional Development Chair)
- Goggans, Ashley (President Elect, Communications & Website Chair)
- Harmon, Kelley (Secretary & Awards Chair)
- Hutton, Megan (Vice President, Annual Partners, Media and Newsletter Chair)
- Janway, Leah-Anne (Executive Director, Non-voting)
- Morgan-Kitchen, Connie (Director, Legislative)
- Nursick, Dana (President)
- Robertson, Pat (Past President)
- Van Zant, Cathy (Membership & Retention Chair, Non-voting)

CALL TO ORDER

(Quorum = 6)
Dana called meeting to order at 10:03 a.m.

I. MINUTES

No changes to the April 8, 2021 Minutes
MINUTES stand approved as distributed

II. TREASURER'S REPORT

Andy presented a Verbal review, no questions
Beginning Balance: \$39,533.31 Total payments: \$1,130.93 Total Deposits: \$4,158.96
Ending Balance: \$42,561.34

III. COMMITTEE REPORTS –

A. Annual Partners (Megan)

Annual Partner	Renewal Date	Renewal Letter Sent Date	Contact Name	Contact Email	Contact Phone	Partnership Level	Payment Type	Payment Amount	Deposited Amount
Blue Cross & Blue Shield	January	December 7, 2020	Julie Rehmeyer	jrehmeyer@ccbook.com	918.551.3366	Platinum	Check	\$1,500.00	\$1,500.00
Fridley Health Plans	January	New Partner 4.1.2021	Denice Willison	denice.willison@fridleyhealthplans.com	918.810.8120	Platinum	Credit Card	\$1,500.00	\$1,447.35
Vision Care Direct	January	December 7, 2020	Susie Brown	susie.brown@visioncaredirect.com	918.695.3080	Platinum	Credit Card	\$1,500.00	\$1,447.35
Delta Dental of Oklahoma	January	December 7, 2020	Anne Thi	ath12@delatadentalok.org		Gold	Credit Card	\$1,000.00	\$964.85
United Healthcare	January	December 7, 2020	Steve Lanier	steve_lanier@uhc.com	405.415.8148	Gold	Credit Card	\$1,000.00	\$1,000.00
Kansas City Life	January	December 7, 2020	Ron Byrd	ron.byrd@kcilife.com	312.567.4181	Silver	Credit Card	\$750.00	\$723.60
MetLife	January	New Partner 4.15.2021	Sarah Stevens	sstevens1@metlife.com	423.905.1875	Silver	Check	\$750.00	\$750.00
Benchmark Financial	January	December 7, 2020	Dana Nursick	dana@benchmarkfinancial.com	405.840.0028	Bronze	Credit Card	350.00	\$337.60
Sue Wilson Brokerage	January	December 7, 2020	Connie Morgan-Kitchen	connie@suewilsonbrokerage.com	405.843.8300	Bronze	Check	\$350.00	\$350.00
TASC	January	December 7, 2020	Theresa Clagg	theresa.wormington@tasconline.com	405.388.4134	Bronze	Check	\$350.00	\$350.00
SunLife	January	March 15, 2021	Blake Henley	blake.henley@sunlife.com	806.928.4375	Bronze	Credit Card	\$350.00	\$337.60
The Standard	January	December 7, 2020	Rick Atherton	rick.atherton@standard.com	972.943.1617	Bronze	Credit Card	\$350.00	\$337.60
Symposium Booth Exhibitor									
The Standard	May	March 31, 2021	Rick Atherton	Rick.Atherton@Standard.com	972.943.1617	Booth Sponsor	Credit Card	\$400.00	\$385.92
Taber Brokerage	May	May 7, 2021	Zack Taber	zack@taberbrokerage.com	405.285.2206	Booth Sponsor	Check	\$477.00	\$477.00
Sue Wilson Brokerage	May	May 7, 2021	Connie Morgan-Kitchen	connie@suewilsonbrokerage.com	405.843.8300	Booth Sponsor	Check	\$437.00	\$437.00
Ameritas	May	March 31, 2021	Taylor Foster	Taylor.Foster@ameritas.com	972.866.8314	Booth Sponsor	Credit Card	\$400.00	\$385.92
Integrated Insurance Partners	May		Joe Shining	Joe@ipartners.net	972.666.8314	Booth Sponsor + Attendee at Member Pricing	Credit Card	\$477.00	
Member Social Happy Hour Sponsor									
Benchmark Financial	May	March 31, 2021	Dana Nursick	dana@benchmarkfinancial.com	405.840.0028	Happy Hour Sponsor	Credit Card	\$200.00	\$192.96
Kansas City Life	May	March 31, 2021	Ron Byrd	ron.byrd@kcilife.com	312.567.4181	Happy Hour Sponsor	Credit Card	\$200.00	\$192.96

Check en-route 4.20.2020

Included registration for attendance
Will bring check

	Annual partnership cost	Logo on monthly meeting screen scroll before membership meeting	Logo on Website	Logo on Table Sign	2 Minute Commercial at any member meeting	1/2 page ad / Product News in bi-annual newsletters	Exhibitor Booth at Symposium	Lunch Symposium Sponsor	Breakfast Symposium Sponsor	5 Minute Commercial at Symposium	2 Attendees included for Symposium
Platinum	\$1,500	X	X	X	X	X	X	X		X	X
Gold**	\$1,000	X	X	X	X	X	X		X	X	
Silver**	\$750	X	X	X	X		X				
Bronze**	\$350	X	X	X							

*If any Annual Partner elects to add on additional symposium sponsorships they would receive a 10% discount.
**Annual Partners will receive member luncheon pricing for annual symposium.

- B. Awards (Kelley)
- a. NAHU confirmed that the following people obtained Triple Crown for 2020
 - a. Carrie Cox
 - b. Diane Barton-Lewis
 - c. Kelley Harmon
 - d. Cathy VanZant
 - b. Submitted the following awards for the April 5th deadline, we will find out how we did during the National Convention in June
 - a. NAHU Website Award
 - b. NAHU PaceSetter Award
 - c. VanGuard Emerging Leader Award – Megan Hutton
 - d. VanGuard Emerging Leader Award – Kelley Harmon
 - c. Working on Association Certification which is due by 5/31/21, helping Tulsa to get theirs completed to help OSAHU get the Blue Ribbon on Excellence
- C. Communications / Website (Ashley)
- a. Sent out emails for May meeting
 - b. Sent out April newsletter
 - c. Pulled membership report and uploaded it to StarChapter
 - d. Added New Annual Sponsor – Friday Health Plans
 - e. Added New Annual Sponsor – Sun Life
 - f. Added New Annual Sponsor – MetLife
 - g. Gave 4 people “complimentary” registration tickets to the Symposium because they did not need CE credit
 - i. Jasmine Shirazi – Friday Health Plans
 - ii. Ron Byrd – Kansas City Life
 - iii. Rick Atherton – The Standard
 - iv. Taylor Foster – Ameritas
 - h. Registered 5 people with “complimentary” tickets WITH CE since they are annual partners
 - i. Eve Adams – BCBS
 - ii. Max McKenzie – BCBS
 - iii. Denice Willison – Friday Health Plans
 - iv. Lance Percy – Friday Health Plans
 - v. James Ashford – Vision Care Direct
 - vi. Joseph Brining – Integrated Insurance Partners
 - vii. Robbin Hager – Taber Brokerage
 - i. Upload / changed the pictures on the meeting info on website and email for new annual partners
 - j. Uploaded the updated membership application
 - k. Jodi created and uploaded the fillable membership application
- D. Executive Director (LAJ)
- a. Prepared Board with agendas and reports for the April Virtual Board and Member meetings.
 - b. Filed April CE meeting roster for credits
 - c. Checked PO Box a few times
 - d. Worked on accounting – SQUARE cc processing, QuickBooks and issued checks
 - e. Worked on the Symposium. All courses have been filed and approved as Classroom and Webinar for the May 13, 2021 event

- f. Worked with CPA to get taxes filed, which have been done, easy post card filing since we are under \$50,000 in Receipts for the 12 month period
 - g. Prepared and distributed the May 2021 board agenda with reports
 - h. Total Billable Hours – April 8 – May 11, 2021 - 20 hours @ \$13/hr - \$260.00
- E. HUPAC (Diane Barton-Lewis)
- a. See Attached letter titled – OKC Letter – regarding donation to HUPAC at National Convention last year, need to discuss this year’s donation
 - b. Gave money to Kevin Hern
 - c. Going to get Diane added to the checking account today
 - d. 16 people donating to HUPAC and 16 to State PAC
- F. Legislative (Connie)
- a. Insure Oklahoma
 - i. No new updates on the OHCA Project and 2022 Plan Design Changes.
 - b. Oklahoma Legislative Session Update.
 - i. Many bills are dead and some have passed.
 - ii. HB2678 passed, the bill known as the “Rx coupon bill”. We opposed it but the carriers did not oppose it, so we lost this fight.
 - 1. The language read that if someone used a Rx coupon that the coupon cost savings not paid by the insured would be put towards their deductible, coinsurance and annual maximum out-of-pocket plan limits.
 - 2. We are working on getting answers as to how it will impact health insurance plan benefits and if our interpretation of the bill is what will happen when it comes to claim adjudication.
 - iii. SB 821 still has problematic language in it.
 - 1. The bill prohibits discounts or incentives within pharmacy benefit programs. It also prohibits discounts on the use of mail order prescription drug programs and forbids all Oklahoma health insurance policyholders plans from incentivizing the use of a lower cost in-network pharmacy.
 - 2. SB 821 defines “pharmacy benefits management” to encompass activities that are often handled by employers for self-funded health plans. This definition will require certain employers to register as a pharmacy benefit manager and fall under the oversight of the Oklahoma Insurance Department. This compliance will be costly.
 - 3. Additionally, the bill significantly restricts an employer’s ability to manage its own health plan by prohibiting them from offering employees lower cost options, like utilizing certain in-network providers and receiving discounts on prescriptions through mail order.
 - 4. We did an Op Shout just to House Members of the House Public Health Committee to oppose this bill in committee so it would die. They passed it out of committee.
 - 5. SB821 passed the House and Senate.
 - 6. We did an Operation Shout to membership requesting Governor Stitt to Veto SB821, and we wrote him a letter asking him to Veto SB821 and told him why. Governor Stitt Vetoed SB821.
 - 7. Next, we did an Operation Shout to the State Senators asking them to NOT override Governor Stitt’s Veto.
 - 8. To date, the Senate has not overridden Gov Stitt’s Veto, but the fight is not over until the session has ended.
 - 9. The State session must end by the last day in May, and it may end sooner.
 - 10. We are planning to do another membership Operation Shout next Monday to the State Senators. We want to send another message to them to continue to not override Gov Stitt’s SB821 Veto.
 - a. The message will be the same to the State Senators.
 - b. Seth is going to let us know if he feels we need to send the next Op Shout out before next Monday.
 - 11. I respectfully ask Carrie and Dana if I can give a brief update to our membership at the symposium to let them know why we are sending another Op Shout to the

State Senators on SB821, so it will encourage more Op Shout participation this second time around.

- c. Federal Report
 - i. Region 6 Leg Chair Call Report
 - 1. Neither Kelley Harmon nor I were able to attend this call on 5-6-21 due to our schedules.
 - ii. There are many ARPA COBRA Subsidy complexities when implementing this new law.
 - 1. One complexity that has surfaced is regarding OK State Continuation of Benefits for employers under 20. ARPA requires these small employers to give certain notices to employees about State Continuation of Benefits under the new ARPA COBRA law, that are similar to COBRA.
 - 2. Also, each State still regulates their State Continuation of Benefits. However, ARPA states that State continuation IS SUBJECT TO THE SUBSIDY. So OK should ensure they are offering State Continuation as it could be subsidized for potential AEI.
 - 3. Our Legislative Committee will have a discussion with OID about this and ask for their stance on OK State Continuation of Benefits and ARPA Subsidies.
 - 4. The question that comes up is should OK consider getting rid of State Continuation of since ACA provides individuals Special Enrollment Periods to apply for individual coverage with no underwriting requirements?
 - 5. This discovery was made in the last two days between OKAHU Board members Connie Morgan Kitchen and Theresa Clagg. We agreed this information needs to be disclosed to our board and other Legislative Committee members.
 - iii. Surprise Billing – whisper going straight to final rule instead of a consumer period, NAHU is working on letter to agencies on what we would like to see in final rules – asking for proposed rules
 - iv. Broker Transparency – proposed rule should be received shortly, NAHU is putting thoughts together and trying to get appointments with the agencies
 - v. Several hearings coming up on telehealth, mental health, prescriptions

G. Media

(Megan)

- a. Posting info on NAHU website
- b. Have updated table signs for annual partners
- c. Designed table signs for Member Social – Happy Hour following Symposium
- d. Additional table signs showing booth exhibitors at the symposium
- e. PPT to play showcasing Annual Partners prior to meetings.
- f. Working on newsletter
- g. Updated OKHUPAC form
- h. Created very simple member survey for symposium (give away mugs)?

H. Membership & Retention

(Cathy)

- i. 3 new members since April 1st, no lapses for this month
 - 1. Amanda Gonzalez - Colonial
 - 2. John Lockner - Summit
 - 3. Holly Peppler – Strategic Benefit Partners
- ii. Sent a letter from the President to each new member
- iii. Total membership will be updated shortly

- I. NAHU Education Foundation (Theresa)
 - a. No new information to report
- J. Professional Development / Education Foundation (Carrie)
 - a. May 13th Symposium
 - i. Les McGee – Air Transport
 - ii. Chris Deninger – Medalist RX
 - iii. Ron Byrd – Dental
 - iv. Eric Johnson – 2 hours of Ethics, Finally a FUN Ethics Class
 - v. Added a cocktail hour at the end of the symposium for fun and to allow everyone to have time to socialize,
 - b. Was not able to get a motivational speaker for June, so will just be the Awards Assembly
 - c. Have started the 21/22 plan year planning and will provide later

K. Public Service (Theresa)

Public Service:

Here is a refresher for everyone of where we left off last year! Bring some cash on Thursday!!!

Date	# Cards in Deck	Card Drawn	BY	Total Sold
1/10/2019	26	King of Diamonds	Leah-Anne	\$100
2/14/2019	25	10 of Hearts	Connie	\$66
3/14/2019	24	Jack of Hearts	Ed Oleksiak	\$84
5/9/2019	23	8 of Hearts	Kim Davis	\$48
6/13/2019	22	6 of Clubs	Matt Grelle	\$78
7/11/2019	21	4 of Clubs	Andrea Workman	\$67
8/8/2019	20	8 of Clubs	Emily Hedinger	\$53
9/12/2019		NAHU CERTIFICATION COURSE DID NOT PLAY		
10/10/2019	19	Ace of Clubs	Karen Brown	\$94
11/14/2019	18	7 of Hearts	Sherri Pryor	\$55
1/9/2020	17	9 of Spades	Mark Schlegel	\$95
2/13/2020	16	5 of Clubs	Kaitlyn Finley	\$105
3/12/2020	15	10 of Spades	Jodi Cooper	\$84
5/13/2021	14			
6/10/2021				
7/8/2021				

\$929

- L. Vanguard (Susie)
 - a. Susie is gone, Kelley wasn't able to attend the meeting, will give report next month or send out

IV. OLD BUSINESS

- a. OKC HU Year Award – Handouts for Thursday? For members only?
- b. Membership Applications – Bring Thursday
- c. Annual Convention - \$99
 - i. June 26th through June 29th,
 - ii. Mark your calendars if you want to go, we can send 3 to VOTE

V. NEW BUSINESS

- a. The Delegates will be voting on BY LAW change; please study and bring to the JUNE board meeting your recommendation(s). The 3 voting should vote for the OKC membership.
 - i. Megan Hutton – delegate
 - ii. Ashley Goggans

- iii. Connie Morgan-Kitchen – possible delegate
- iv. Dana Nursick – delegate
- v. Leah-Anne Janeway – possible delegate
- b. Michael Dollins -Tom Belding will speak a few words at the June OKC member meeting and he has invited Tyler, son and Alexis, daughter. Others can speak too.
- c. Ashley proposed new Strategic Planning Meeting on June 2nd or 3rd, she will send out an email
- d. Pat Robertson – he said what an honor it has been to be on this board, great with the new people that have really taken over and doing a great job. Offered to be there for Ashley if she needs anything this next year.

VI. ADJOURNMENT Next Board Meeting: June 10th, in-person @ 9:30 a.m. at Greens Country Club
Motion by: Kelley Harmon Second: Connie Morgan-Kitchen
Time Adjourned: 11:18 a.m.