

Oklahoma City Association of Health Underwriters
Board of Directors Meeting
MINUTES
May 11, 2022
9:30 am
VIA ZOOM hosted by Ashley Goggans

- Barton-Lewis, Diane (**Director & HUPAC Chair**)
- Bigbie, Andy (**Treasurer**) **EXCUSED**
- Brown, Susie (**Director & Van Guard Council Chair**)
- Clagg, Theresa (**Secretary & Public Service Chair & NAHU Foundation Chair**) **EXCUSED**
- Cooper, Jodi (**Director, Media & Website Chair**) **EXCUSED**
- Cox, Carrie (**Director & Professional Development & Newsletter Chair**)
- Goggans, Ashley (**President**)
- Harmon, Kelley (**Vice President & Legislative Chair**) **EXCUSED**
- Hutton, Megan (**President Elect, Awards & Annual Partners Chair**)
- Morgan Kitchen, Connie (**Director**)
- Nursick, Dana (**Past President**) **EXCUSED**

Non-Voting members

- Janway, Leah-Anne (Executive Director)
- Pitt, Jana (Hospitality Committee)

CALL TO ORDER

Ashley called the meeting to order at 9:34 am

I. MINUTES

The minutes stand approved as distributed with no changes

II. TREASURER'S REPORT

(Andy)

Beginning balance \$43,475.87

Ending balance \$44,827.84

III. COMMITTEE REPORTS –

• **Annual Partners (Megan)**

| Annual Partners & Symposium Sponsors | | | | | | | | | | | |
|--------------------------------------|--------------|--------------------------------------|-----------------------|--------------------------------------|---------------|-----------------------|--------------|--|------------------|----------------------------|--|
| Annual Partner | Renewal Date | Renewal Letter Send Date | Contact Name | Contact Email | Contact Phone | Partnership Level | Payment Type | Payment Amount | Deposited Amount | Symposium Notes | Attendee(s) Name(s) |
| Blue Cross & Blue Shield | January | December 12, 2021 | Jule Reilmeyer | reilmeyer@bbcsok.com | 918.551.3366 | Platinum | Check | \$1,500.00 | \$1,447.35 | Booth + Lunch | 2 attendees included |
| Friday Health Plans | January | December 12, 2021 January 4, 2022 | Denise Willson | denise.willson@fridayhealthplans.com | 918.810.8120 | Platinum | Credit Card | \$1,500.00 | \$1,447.35 | Booth + Lunch | 2 attendees included |
| Vision Care Direct | January | December 12, 2021 | James Ashford | james.ashford@visioncaredirect.com | 918.695.3080 | Platinum | Credit Card | \$1,500.00 | \$1,447.35 | Booth + Lunch | 2 attendees included |
| ISolved | January | N/A | Kate Burke | kate.burke@isolvedhom.com | 863.277.8957 | Platinum | Check | \$1,500.00 | \$1,500.00 | Booth + Lunch | 2 attendees included |
| Delta Dental of Oklahoma | January | December 12, 2021 | Amber Collier | acollier@deltadentalok.org | 405.747.5951 | Gold | Credit Card | \$1,000.00 | \$964.85 | Booth+ Breakfast | 1 attendee included |
| GSA Partners | January | Added on April 20, 2022 | Kristen Daley | kdaley@gnapartners.com | 214.614.2704 | Gold | Credit Card | \$1,000.00 | \$964.85 | Booth+ Breakfast | 1 attendee included |
| MetLife | January | December 12, 2021 January 4, 2022 | Sarah Stevens | sstevens@metlife.com | 423.505.1675 | Silver | Check | \$750.00 | \$750.00 | Booth | Need to register to attend |
| Standard Life & Casualty | January | N/A | Kemp Cole | kempjcole@gmail.com | | Silver | Check | \$750.00 | \$750.00 | Booth | Need to register to attend |
| Taber Brokerage | January | N/A | Zack Taber | zack@taberbrokerage.com | 405.285.2206 | Silver | Check | \$750.00 | \$750.00 | Booth | Need to register to attend |
| Insperty | January | N/A | Bobby Stewart | bobby.stewart@insperty.com | 432.664.8184 | Silver | Check | \$750.00 | \$750.00 | Booth | Need to register to attend |
| Kansas City Life | January | December 12, 2021 January 4, 2022 | Ron Byrd | ronbyrd@kclife.com | 512.567.4181 | Silver | Credit Card | Ron paid for silver 2021 - was unable to attend symposium and he also sponsored the happy hour, so rolled over contribution to be Bronze partner | | | |
| Sue Wilson Brokerage | January | December 12, 2021 January 4, 2022 | Connie Morgan-Kitcher | connie@suewilsonbrokerage.com | 405.843.8300 | Bronze | Check | \$350.00 | \$350.00 | Will be Happy Hour Sponsor | |
| TASC | January | December 12, 2021 January 4, 2022 | Theresa Clagg | theresa.vormington@tasconline.com | 405.368.4134 | Bronze | Check | \$350.00 | \$350.00 | | |
| The Standard | January | December 12, 2021 | Rick Atherton | rick.atherton@standard.com | 972.943.1617 | Bronze | Credit Card | \$350.00 | \$337.60 | Added Booth (#450) | We will need to add to list of attendees. Please comp meals, no CE given |
| OSMA | | | Dennis Grubbs | | | BOOTH SPONSOR | CHECK | \$450.00 | \$450.00 | | NOT ANNUAL PARTNER BOOTH SPONSOR ONLY |
| HSA Bank | | | | | | HAPPY HOUR SPQ | Credit Card | \$250.00 | | | NOT ANNUAL PARTNER HAPPY HOUR SPONSOR ONLY |

- Awards (Megan)

Pacesetter, Website, and Professional Development were filed. Awards announced in June. Will be filing our certification next week.

- Communications/ Website (Jodi)

Emails:

Sent out emails for May Symposium
Sent out newsletter

- Executive Director (Leah-Ann)

May 10, 2022 Executive Director Report to the Board

Attended the April 13 ZOOM board meeting

Worked the registration at the member meeting on April 14

Filed the April rosters with OID for 1 hour of General CE

Filed H.S.A. Bank presentation for 1 hour General CE and received approval from the OID

Checked PO Box

Made bank deposit(s)

Worked on accounting & issued check(s) with Andy's approval

Worked on symposium

Prepared and distributed the board meeting agenda

Total billable hours: April 13, 2022 – May 10, 2022 26 hrs. @ \$13/hr. = \$ 338

Respectfully submitted,

Leah-Anne Janway

2021-2022 Executive Director

- HUPAC (Diane)

OK PAC: There are 12 donors are from OKC. 4 are Tulsa. Total donors 16.

Total donors in OKC is 12.

NAHU PAC 10 donors for OKC and 18 are Tulsa

Based on April Region 6 NAHU HUPAC report.

Encouraging all board members to contribute to NAHU PAC in addition to OK PAC. We need to start promoting at meetings.

Will have HUPAC table and encourages board to come and help at the booth!

- **Legislative** (Kelley)

OKAHU Membership Legislative Report for April 14, 2022

Oklahoma Report

1. The Legislative Team has been working very closely with the Oklahoma Families for Affordable Health Care and PCMA on a series of bills this year that poised to drive Oklahoma Businesses' pharmacy costs up by billions of dollars. Here are a few updates to some of those bills that we were working on this year.
 - a. Senate Bill 1860 passed both chambers and was voted 71 to 21 in favor of passing by the Senate. This bill was sent to Governor Stitt for Signature, and we were gearing up for a campaign to get it vetoed. The Senate ended up recalling SB 1860 from the governor's desk, effectively killing the bill. This is a HUGE Win for employers, as SB 1860 was estimated to increase prescription drug costs by 5.4%.
 - b. SB737 ensures that self-funded plans are included in the pharmacy benefit mandates and eliminates contracting options for employers by banning spread pricing. This bill unfortunately was signed by Governor Stitt. We will provide more details as we get them.
 - c. Senate Bill 1635 which imposes additional regulations including guaranteeing a profit on every drug dispensed on behalf of a self-insured or fully insured plan has been set aside! We will be watching this bill carefully to be sure that it does not move this session.
 - d. Senate Bill 1324 and its companion, House Bill 4087, rewrite private contracts, eliminate self-insured and fully insured plan ability to direct the use of rebates to reduces the overall costs of the plan by requiring point of sale rebates and interferes with formulary design. This bill has been set aside! We will be watching this bill carefully to be sure that they do not move this session.
 - e. SB 1633 eliminates contracting options for employers by banning spread pricing and requiring a fiduciary obligation. This bill has been set aside! We will be watching this bill carefully to be sure that it does not move this session.
 - f. House Bill 4052 attempts to rewrite private contracts to eliminate a practice known as "white bagging," an arrangement between payers and selected pharmacies to ship a patient's medications directly to the site of care. We are pleased to have reached an agreement with the legislature to amend the white bagging bill. We will be watching these bills carefully to be sure they are passed as agreed.
2. House Bill 3495 was created to solve the HSA problem when paired with a Qualified High Deductible Health Plan. Your OSAHU Legislative Team supported the Oklahoma Insurance Department efforts to ultimately accomplish this task. We have received amended language for HB 3495 regarding high deductible's and HSAs. The IRS has reviewed the language and approved. We have waiting on clarification about who is responsible for verifying if a member has an HSA and if they have met their minimum deductible (waiting on clarification of minimum deductible as well, is it HSA minimum deductible or plan deductible). This bill is currently written to be effective November 1, 2022. Senator Montgomery has filed an amendment to make it an EMERGENCY bill. We await this next approval and the rest of the process to implement the change.

Federal Report from Washington, DC

3. NAHU's 2022 Annual Convention, which will take place June 25-28 in Austin, TX, promises to be the most innovative, productive, and fun meeting you've ever attended! If you want to make yourself more valuable to your clients, this Expo is where you need to be. More details can be found at www.nahu.org/annual-convention

4. CMS released a proposed rule late last week that implements many of the Medicare-specific provisions included in the Consolidated Appropriations Act of 2021. These policy changes include adjustments to the Medicare enrollment process, establishment of new SEP-triggering life events, and more.
5. Biden Administration released a proposed rule that aims to fix the ACA's family glitch, a regulator inconsistency that prevents family members of employees from being eligible for ACA marketplace premium tax credits. 60 day comment period is open and this would be for the 2023 Open Enrollment Period.
6. HHS and DOJ announced that the federal government is appealing a February district court ruling that invalidated a specific portion of surprise-billing regulations, while CMS recently released revised guidance on the independent dispute resolution process.
7. NUMEROUS OPERATION SHOUTS, please make sure you participate, this is very important to maintain our industry and benefits to your employer groups and employees.
 - a. Operation Shout (emailed 4/6/2022) – Tell Congress to Support the Telehealth Benefit Expansion for Workers Act! HR 7353, the Telehealth Benefit Expansion for Workers Act, would classify telehealth as an excepted benefit. More specifically, the bill would amend HIPAA and the ACA to allow all employees, including part-time and seasonal workers, to receive the excepted benefit. Any standalone telehealth service offered to employers would remain separate from traditional medical plans.
 - b. Operation Shout (emailed 4/11/2022) – Went to your Senators - Ease the ACA's Employer Reporting Requirement – Urge your Senator to cosponsor S. 3673. Bipartisan bill will provide much-needed relief for employers seeking to comply with the reporting requirements under Section 6055 and 6056 for enforcement of the ACA's individual and employer mandates. Specifically, the legislation would
 - i. Establish a new voluntary reporting system
 - ii. Require employers report to the IRS only those employees who are not receiving healthcare from their employer
 - iii. Specify information to report would include name and employer id, who has been extended an offer of minimum essential coverage, whether coverage meets minimum value and the affordability safe harbor, and months that coverage is available without waiting periods
 - iv. Allow employers to deliver reports without another consent form
 - v. Instruct the Government Accountability Office to conduct study on the notifications
 - vi. Require HHS to review the most recent tax filing for individuals automatically reenrolled in exchange-based coverage and adjust their tax credits accordingly
 - vii. Limit the IRS employer notification in accordance with regulatory and statute norms
 - c. Operation Shout (emailed 4/11/2022) – Tell Congress to Ease Employer Reporting Requirements, same as (f) above, but going to Representatives requesting them to cosponsor H.R. 5318
 - d. Operation Shout (emailed 4/14/2022) – Tell the Oklahoma Legislature to Oppose a Group of Bills that Will Increase Health Care Costs!
 - i. The bills in question (SB 1860/ HB 3512, HB 4052, HB 4087, SB 1633, SB 1635 and SB 1324) will take away the ability of employers to utilize important strategies and flexibilities in managing their drug benefits. Taken together, these bills will amount to a staggering \$4.4 billion in increase spending on prescription drugs in Oklahoma over the next ten years, a price hike that will be devastating to the economic health of the state as well as the physical health of Oklahomans.

8. As part of the PBM bill opposition, OSAHU, TAHU & OKAHU signed off, along with several large employers, on a Pharmacy Benefits Business Letter. If you are interested in seeing the letter sent to our Representatives, please reach out to a Legislative Team Member.

Respectfully Submitted,
Kelley Harmon
OKAHU Legislative Chair

- **Media / Newsletter** (Jodi/Carrie)

Verbal report – The May newsletter was sent out on 5/11

- **Membership & Retention** (Ashley)

New Member:

- Whitney Mullica – American Republic Insurance Services
- Andrea Nguyen – NFP Corporate Benefits
- Michael Weller – Weller Insurance Services

Billed not Paid:

- 1 expired 3.31.22 – April Browning
- 3 expiring 4.30.22 – Tim McFall, Tyler LaReau, Amanda Gonzales
- 6 expiring 5.31.22 – Jim Coates, Mark Schlegel, Tom Belding, Margaret Ramos, Dana Nursick, Kelly Morrell

Lapsed:

- 2 Lapsed
 - Kelley Speck & Susan Storey

- **NAHU Education Foundation** (Theresa)

No update

- **Professional Development** (Carrie)

| Date | Topic & Speaker | Virtual/Classroom | CE |
|-----------------------|---|-------------------|--|
| May 12 th | CE Symposium – 5 Hours CE & Keynote Speaker Jerry Bridge “If Healthcare is about Well-Being, Why Am I So Stressed Out” Tokio Marine – “Group Stop Loss Captives” MetLife – “Redesigning the Employee Experience: Preparing the Workforce for a Transformed World” Physicians Mutual – “Medicare Maze” Bricker Education - “All About Ethics” HSA Bank – “Reimbursement Accounts” | In-Person Only | 1 Ethics CE 1 Medicare CE 3 General CE |
| June 9 th | Awards Presentation | In-Person | No CE |
| July 14 th | Scott Wilkins presenting Executive Medical Reimbursement Coverage | In-Person | 1 General CE |

• **Public Service** (Theresa)

Please see the spreadsheet below for Korral the Ace balance and update.

| | # Cards in Deck | Card Drawn | BY | Total Sold |
|--------------|--------------------|------------------|-------------------|---------------|
| NEW GAME | | | THE POT | \$100 |
| NEW GAME | | King of Clubs | Kelley Harmon | \$84 |
| 6/10/2021 | 26 | 4 of Hearts | Max McKenzie | \$116 |
| 7/8/2021 | 25 | | | |
| 8/12/2021 | N/A | VIRTUAL MEETING | | |
| | | 3 of Spades | Mark Schlegel | \$60 |
| 9/2/2021 | 24 | 4 of Spades | Tara White Lee | \$111 |
| 10/13/2021 | 23 | | | |
| 11/11/2021 | N/A | VIRTUAL MEETING | | |
| | | Ace of Clubs | Ryeon Miller | \$112 |
| 1/13/2022 | 22 | 3 of Diamonds | Tom Tacheny | \$43 |
| 2/10/2022 | 21 | | Connie Morgan | |
| | | 5 of Spades | Morgan Kitchen | \$106 |
| 3/10/2022 | 20 | | | |
| Total | | | | \$732 |

Upcoming Events:

We have 3 date set for cooking dinner for the families at OK Kids Korral, July 6th, August 31st and December 29th. Details were sent out in the most recent newsletter. We need 4-6 volunteers per night. Is someone can't go the night of but would like to go grocery shopping or make a monetary donation, all are welcome. If anyone would like to sign up, please email me. If a member reaches out to you, please direct them my way.

• **Vanguard** (Susie)

1. **Social:** – Vanguard will continue doing the “Social” This time it will be on Saturday June 25th 8:00 pm or 9:00 pm night
 - a. Sponsorship Opportunities
 - b. Fundraising
 - c. Flow
2. **Breakfast:** Monday June 27th morning of convention at 8:00 am to 9:15 am
 - a. Sponsorship Opportunities
 - b. Speakers
 - c. Flow

I. OLD BUSINESS

National Convention – Kelley and Ashley attending.

Health Underwriter of the Year – we have not met the criteria to give the award. We do not have enough nominations. Extend deadline, send out blast, mention in symposium.

II. NEW BUSINESS

NAHU Rebranding from NAHU to NABIP. National Association of Benefits and Insurance Professionals. Vote will occur at National Convention House of Delegates.

NAHU Survey – please complete so our Region wins!

III. ADJOURNMENT

A. NEXT Board Meeting **Wednesday, June 8, 2022 at 9:30 am ZOOM hosted by Ashley**

B. Dianne motioned to adjourn at 10:13 and Susie seconded the motion.