

Oklahoma City Association of Health Underwriters
Board of Directors Meeting
June 11, 2020 10:00 am ZOOM Meeting
CALL IN INFORMATION: **1-669-900-6833** ID 967-1503-0333
MINUTES

Present

Barton-Lewis, Diane (Director & Professional Development)
Bigbie, Andy (Past President & Treasurer)
Cox, Carrie (Director & Professional Development)
Dollins, Mike (Director & HUPAC Chair)
Goggans, Ashley (Vice President and Communications & Website)
Hedinger, Emily (Director & Legislative Chair)
Morgan-Kitchen, Connie (Director)
Nursick, Dana (President Elect & Secretary)
Robertson, Pat (President)
Wormington, Theresa (Director & Public Service Chair)

Non-Voting members

Brown, Susie (Van Guard Council Chair)
Harmon, Kelley (Awards Chair)
Hutton, Megan (Annual Partners & Media Chair)
Janway, Leah-Anne (Executive Director)
VanZant, Cathy (Membership & Retention Chair)

AGENDA

- I. CALL TO ORDER (Quorum = 5)
Pat called meeting order at 9:33 am
- II. MINUTES
No changes to the May 14th, 2020 Minutes
MINUTES stand approved as distributed
- III. TREASURER'S REPORT
Andy presented a Verbal review, no questions
Beginning Balance: **\$39,773.01** Total payments: **\$6,604.60** Total Deposits: **\$593.93**
Ending Balance: **\$33,762.34**
- IV. COMMITTEE REPORTS
- Annual Partners REPORT – Megan has been corresponding with Partners regarding symposium. We could add 7 more vendors.
 - Awards Kelley – Oklahoma City AHU is Gold Certified for 2020!!!
 - Just want to say it AGAIN! YEA!
 - Need the following positions (if keeping same position for new board year) to watch training videos on NAHUVision. Please send me an email when completed, we only had three complete this last year:
 - President (Dana Nursick)
 - President – elect (Megan Hutton)
 - Secretary (Kelley Harmon)
 - Treasurer (Andy Bigbie)
 - Legislative (Emily Hedinger)
 - Membership Recruitment (Cathy VanZant)
 - Membership Experience (Cathy VanZant)
 - Professional Development (Carrie Cox)
 - Awards (Kelley Harmon)
 - HUPAC (Nicole Frazier)
 - Media (Megan Hutton)
 - VanGuard (Susie Brown)
 - Promoting Brokers Making a Difference
 - One of the criteria for Awards was Promoting Brokers who make a difference. We are trying to use the award recognitions each month, but don't know if that is going to work or not. Need recommendations of recognizing Brokers that make a difference in our industry. Need

to ask our membership for nominations of brokers in our chapter doing good! Also, could do something as a chapter

- Do we want to do a Habitat for Humanity build day?
- Do a Charity Race?
- Spend an afternoon volunteering at the Food Bank
- With the COVID-19, is there something we can do for a nursing home, or children's center that can't have visitors right now?
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- Operation Shouts – through March 30, 2020 – must have 3 during the year.
- Andy Bigbie – 1
- Ashley Goggans – 1
- Carrie Cox – 1
- Connie Morgan-Kitchen – 2
- Diane Barton-Lewis – 1
- Jeff Walraven – 1
- Karen Brown – 1
- Kelley Harmon – 2
- Kemp Cole – 1
- Leah-Anne Janway
- Lisa Fortenberry
- Megan Hutton – 2
- Michael Dollins – 1
- Nicole Frazier – 4
- Patrick Robertson – 1
- Thomas Belding – 10
- Thomas Schmidt – 4
- Thomas Tachney – 1
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- HUPAC Donations for Triple Crown – through March 31, 2020 – must be \$12 a month or total of \$150 by 12/31/2020
- Carrie Cox
- Connie Morgan
- Diane Barton
- Emily Hedinger
- Kelley Harmon
- Leah-Anne Janway
- Megan Hutton
- Michael Dollins
- Patrick Robertson
- Thomas Nichols
- Tom Tacheny
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- LPRT – 2020 Qualifiers
- Thomas Schmidt – Soaring Eagle
- Tulsa has 3, come on OKC, we need to apply for some more
- Recruitments
- AWARDS Event
- Due to the Virtual Meeting this year for Awards, Leah-Anne and I think it would be a great idea to have an AWARDS Celebration this year. We have the money in the budget due to no travel for the conference (Depending on how many enrolled in the Virtual Conference). We could plan a 3-hour cocktail party somewhere, invite membership and celebrate all those that win awards this year. It could be that we use this also to recognize those from the year that had the big "Anniversaries". We had a big turn out when we did the cocktail party at Bricktown Brewery. We can also use this as a fundraiser for either Toby Keith or any other non-profits with all of them hurting from COVID-19.
- Communications REPORT – Ashley continues to get our important communications out, keeps our website up to date (which wins awards!) and is working with Megan on the newsletter.

- Ashley does need to train a new web person since she will be President next term.
- Executive Director REPORT distributed in advance. 23 hours worked
- HUPAC Mike – HUPAC National Fund \$650-OKC, \$650-Tulsa, State-\$650=\$1,570.
OKC....16.....Tulsa.....22 OHUPAC.... OKHUPAC... OKC.. 16....Tulsa.....3
- Legislative- Remain neutral on 802, vote 6/30. If passes will eliminate 4000 groups. Many will go uncovered. Wrong information given to Legislatures.
- Media Megan always keeping us current on Facebook and Twitter
- Membership & Retention Cathy – April ended last year award period , May 1, starts new game report. Region 6 membership is at 2,261 gaining 23,lapse 42= loss at 2,235. Every region is down. In looking at our lapse various situations are going on from retirement to job change, to companies not funding. Looking for ways to get membership up is tough at this time. Meeting with Theresa to get Traveling Trophy going again between OKC and Tulsa. Just Ask One campaign.
- Professional Development - Committee – Everything in place for symposium & the rest of this term's calendar is complete. Committee will start meeting for upcoming programs.
- Public Service REPORT- Not much going on since we are not meeting. Theresa working on 5K virtually. Theresa found Traveling Trophy.
- Vanguard .Complete survey NAUH Unites.
- Website REPORT – Ashley continue to update and keep the website looking amazing.

V. OLD BUSINESS

Pat has been asking for New P&P Scholarship, if OKC is going to contribute. Carrie suggested we table till June-July when new Board is installed.

VI. NEW BUSINESS

- Carrie asked about Season Passes for 2020-2021
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ADJOURNMENT Next Board Meeting **Thursday July 8th, by Zoom @ 10:00 am**
Meeting ADJOURNED at 11:15 am