

Oklahoma City Association of Health Underwriters
Board of Directors Meeting
MINUTES
August 11, 2021
9:30 am
VIA ZOOM hosted by Ashley Goggans

Barton-Lewis, Diane (**Director** & HUPAC Chair)
Bigbie, Andy (**Treasurer**)
Brown, Susie (**Director** & Van Guard Council Chair)
Clagg, Theresa (**Secretary** & Public Service Chair & NAHU Foundation Chair)
Cooper, Jodi (**Director**, Media & Website Chair)
Cox, Carrie (**Director** & Professional Development & Newsletter Chair) EXCUSED
Goggans, Ashley (**President**)
Harmon, Kelley (**Vice President** & Legislative Chair)
Hutton, Megan (**President Elect**, Awards & Annual Partners Chair)
Morgan Kitchen, Connie (**Director**)
Nursick, Dana (**Past President** & Membership & Retention Chair)

Non-Voting members

Janway, Leah-Anne (Executive Director)
Pitt, Jana (Hospitality Committee)

CALL TO ORDER (Quorum = 5) Ashley called the meeting to order at 9:32 am

I. MINUTES No changes to the July 7, 2021 minutes
MINUTES stand approved as distributed

II. TREASURER'S REPORT (Andy)

1. Beginning balance \$38,591.54, total payments \$2,769.47, total deposits \$1,289.24, ending balance \$37,111.31.
2. The question was posed regarding the Fullstream fee charges. It was determined they are a 3% fee plus \$.25 for each online transaction.

III. COMMITTEE REPORTS –

A. **Annual Partners**(Megan)

- a) Met with United Concordia and they are interested in becoming an Annual Partner. I will be re-sending him the information later today. He noted they are looking to re-emerge in the Oklahoma market so he thinks sponsoring our association would help them.
- b) Proposed amendment to Annual Partner P & P. Platinum Sponsors receive 2 passes to the symposium, Gold Sponsors receive 1 pass to symposium (can buy additional at member price), Silver does not include passes for the day of CE/food, but they can purchase at the member price, Bronze does not have a symposium booth, but they can purchase a booth outside of their annual partnership, they will also need to purchase the symposium pass to receive CE/food. (It was determined that the P&P did not include fees or number of passes, so it does not have to be amended in order to make this change.)

B. **Awards**(Megan)

1. 2021 Legislative Awards:
 - a) Have started working on documenting the criteria needed for the 2021 NAHU Legislative Achievement Award and the 2021 NAHU Legislative Excellence Award.
2. 2021 NAHU Legislative Achievement Award
 - a) This is for a single individual; Connie Morgan Kitchen is being submitted as a nominee.
 - b) Submit a detailed narrative summary (2,000 word limit) outlining your candidate's accomplishments, using the application criteria as a guideline. Kelley Harmon has agreed to help with the narrative. Are there other voices from our board that have worked with Connie and could submit me a short narrative? I can combine everything into one narrative. The criteria is attached.

- c) 10x12 or \$120 Contribution to State PAC. Diane can you please get me a letter with State PAC letterhead stating that Connie has contributed to our State PAC? It needs to state the number of years and dollar amount of contribution for each year.
- d) Also need to document strong liaison with State Insurance regulator and his/her staff. Connie – do you have email documentation of any interaction with State Insurance Regulator?
- e) Document strong interaction with State Legislators. Connie – do you have email documentation of interaction with our State Legislators?
- 3. 2021 NAHU Legislative Excellence Award
- 4. This award is for a Chapter. Most documentation comes from committee minutes and board reports.
- 5. I'll work with Leah Anne to get a majority of the information (possibly already saved in Dropbox).
- 6. Kelley – can you send me any Legislative committee reports you may have access to from the past few years?

C. Communications / Website (Jodi)

- 1. Emails:
 - a) Sent out emails for August meeting
- 2. Website:
 - a) Set up August meeting
 - b) Added Awards
- 3. Jodi discussed her plan to clean up the timeline and messaging for the automated reminders. Some emails are going out inviting members to register after the registration is closed. She is going to set that one as a reminder to attend.

D. Executive Director (Leah Anne)

- a) Worked the Registration Table at the July member meeting at The Greens
- b) Participated with various Committees on Zoom and In person
- c) Filed the July rosters with OID (in person and virtual) for the 1 hour ce
- d) Finished up with Star Pay
- e) Made Bank Deposits
- f) Checked PO Box a few times
- g) Picked up Jodi's new name badge
- h) Ordered Checks
- i) Worked on accounting in QuickBooks, issued checks, processed Credit Cards through SQUARE
- j) Ordered the SEPTEMBER menu with The Greens for 30 meals
- k) Prepared and distributed the August meeting agendas & reports
- l) Total billable hours:
- m) July 7 – July 10, 2021 30 hrs. @ \$13/hr. = \$390.00

Leah-Anne will be submitting the board to The Daily Oklahoman for publication

E. HUPAC (Diane)

- 1) **OK PAC:** There are 12 donors are from OKC. 4 are Tulsa. Total donors 16.
 - a) Total donors in OKC is 12.
- 2) **NAHU PAC:** 16 donors for OKC and 21 are Tulsa
 - a) Based on June NAHU HUPAC report. Mike Dollins is still listed.
 - b) Total Donors in OKC is 16.

Oklahoma Report

1. Interim Studies this summer:

House

- 21-002 – Study SB921 Pharmacy Benefit Management - House Insurance Committee – Approved
- 21-097 – Study Insurance Reimbursement for Providers – House Insurance Committee – Approved

Senate

- 2021-11 – Study the rising cost of healthcare and the failure of the current system to incentivize lower prices. – Health & Human Services Committee

Federal Report from Washington, DC

1. NAHU has released new summer talking points for the August recess and is attached Some of the highlights:

- a. Market Stabilizers to Reduce Cost and Improve Individual – and Employer – Market Risk Pools.
- b. Public Option and Medicare for All are Choice for None
- c. Medicare and Long Term Care
- d. Consolidated Appropriations Act of 2021
 - i. HHS is working on the Individual Medical Market and DOL is working on the Group market.
 - ii. NAHU continues to work with these Departments by providing them information they need to know and consider and requesting guidance on all aspects of this new law.
 - iii. At this time, guidance has not been released by either Department.
 - iv. Give information in the attached Talking Points on this subject.

2. Benefits & Payment Rules are pending Marketplace comment.

- i. Marketplace Navigator funding is being expanded.
- ii. Individual Marketplace Open Enrollment Period deadline has been extended from December 15, 2021 to January 15, 2022.
 1. This will help lighten the renewal load in 4th Quarter for Agents working in the individual medical market.

3. Surprise Billing law is part of the Consolidated Appropriations Act passed in December 2020.

- a. The first set of rules have been released. There will be 4-5 more sets of rules to be released this year.

F. Media / Newsletter (Ashley/Jodi)

Both Ashley and Jodi are attending the NAHU Media training call today

G. Membership & Retention (Dana)

1. We currently have the following Membership:
 - a. Full Members: 112 (I think I included the top lines on last report.)
 - b. Lifetime Members: 0
 - c. Retired Members: 0
 - d. Total Membership: 112

New Members: 2

First Name	Last Name	Join Date	Email	Company
Casey	Smith	7/20/21	casey.leeinsplans@gmail.com	Lee Insurance Plans
Tara	White-Lee	7/20/21	tara.leeinsplans@gmail.com	Lee Insurance Plans

Full Member Active
 Mr. Thomas
 Belding RIB
 Professional
 Reinsurance Marketing Services,
 Inc.
tom.belding@premsin.c.net
 5/20/1996
 5/31/2021

Full Member Active
 Margaret Ramos
 INSURICA
 (405) 556-2209
 mramos@insurica.com
 (405) 556-2394
 5/30/2013 5/31/2021

- 1) I have talked with Tom, and he wants to stay a part of our Chapter and will pay the dues. I think the correspondence was sent to his old email. I will work with membership to get a renewal. I have reached out to Margaret but have not heard back.
- 2) Talk about September 16th Social.
- 3) New Prospects: Teah Corley, Meghan Roper, Julie Patrick, Blair Brown. Cathy gave me the information stating that NAHU is a strategic partner with Benefit Advisor Network (BAN). Does anyone know or have information?

H. Professional Development (Carrie)

Date	Presenter	Company	Presentation Title
07/08/21	Jan Dumont	Riggs Abney	Health Care Reform 2021!
08/12/21	Bill Brooks	ABA	The Self Funding of Health Benefits
09/09/21	Dan Jolivet	The Standard	What Insurance Professionals Need to Know About Behavioral Health
10/14/21	Paul Albrecht	Prime Therapeutics	Pharmacy??
11/11/2021	Kim Linn	Keystone Flex Administrators	Don't Know Title Yet??? (COBRA-HSA)
01/13/22	Terry Stover	Community Care	EAP

02/10/22	Nick Jaffee	Payrollmart	PEO Exit
03/10/22	Connie Morgan/Kellley Harmon/Seth	OKAHU	Legislative Updates
04/14/22	Regena Carlson	OHCA	Insure OK & Medicaid Expansion

I. **Public Service & NAHU Education Foundation** (Theresa)

1. **Public Service:**

- (b) Please see the spreadsheet for Korral the Ace balance and update.
- (c) This month we will not be doing Korral the Ace since we are virtual. We will resume in September.
- (d) Also in September on the 16th at 3:00 OK Kids Korral has graciously agreed to host another tour for our group. Followed by a new member happy hour at The Parlor at 4:00. There will be a survey going out to get a head count.
- (e) In October we will be hosting a supply drive. November will be another opportunity to tour OK Kids Korral and in December we will host a toy drive before Christmas and after Christmas on December 29th we have signed our group up to cook dinner for the families that are staying at OK Kids Korral that evening. More details as all of these dates get closer.

NEW GAME			THE POT	\$100	
6/10/2021	26	Kind of Clubs	Kelley Harmon	\$84	None
7/8/2021	25	4 of Hearts	Max McKenzie	\$116	Jan Dumont
8/12/2021	virtualmeeting			<input type="text"/>	
Total				\$300	

J. **Education Foundation:**

No new information to report

K. **Vanguard** (Susie)
No report

IV. **OLD BUSINESS**

V. **NEW BUSINESS**

- A. Symposium Booth attendees price discussion MEGAN
 - B. Monthly Meeting price tracking LAJ
- Example July 8 meeting 36 meals (30 ordered) \$757.28 comes out to \$21.04 per meal

VI. **ADJOURNMENT**

- A. Next board meeting is **Wednesday, September 8, 2021 at 9:30 am ZOOM hosted by Ashley**
Motion: Megan Second: Kelley
Time adjourned: 10:29 am