

- E. HUPAC (Nicole)
 - a. No Report
 - F. Legislative (Emily/Connie)
 - a. Working with BCBS on Insure OK, had call last Friday, waiting on information
 - b. Discussions on modernizing the Insure OK program, would like to do a survey of membership to see how many of our agents are utilizing the Insure OK program and how many groups they currently have
 - G. Media (Megan)
 - a. Continuing the media posts
 - b. Newsletter going out next week
 - H. Membership & Retention (Cathy)
 - a. Traveling Trophy is in full swing – thinking about offering \$25 GC for the member that recruits the most members
 - b. Develop a Master contact list to recruit new member by sending out an email to all membership asking them to go to the link we provide and input the name of at least one person we can contact about joining OKAHU.
 - c. Ask members to join the member committee. They would call and email 4 people every two months inviting them to join OKAHU.
 - d. Request a PPT from National Membership that talks about what NAHU can do to help them.
 - e. Develop a Video to be used in our meetings/training and in our emails for recruiting which should be five minutes long and include:
 - i. 1 minute - Talk about what we have done here in OKC to help brokers and agents
 - ii. 1 minutes - How OKAHU can help them
 - iii. 1 minute - Nation benefits with NAHU
 - iv. 1 minute - Introducing our Board Members
 - v. 1 minute - Special training for our members
 - 1. Such as “What you need to know about Medicare to help your active employees”
 - 2. Unique CE Classes
 - f. Other Suggestion are to develop a “Mentorship” program for all new members.
 - I. NAHU Education Foundation (Theresa)
 - a. No Report
 - J. Professional Development (Carrie)
 - a. Today is Cyber Trends, September is Pet Insurance, October is Student Loan Reimbursement, November is FMLA, January is International Travel
 - b. Virtual Meetings through 2020
 - K. Public Service (Theresa)
 - a. Virtual 5(k) has been established, \$35 fee, \$21 to Toby Keith Foundation, T-shirt will be provided with our logo, T-shirt pickup is Saturday 10 to 4, 17 people scheduled to participate, have till the 30th to complete the 5k,
 - L. Vanguard (Susie)
 - a. Want to come up with some subjects that all members get out of the membership, Medicare, cross selling, etc.
 - b. Will be focusing on Membership this next year
- IV. OLD BUSINESS
- a. State P&P for scholarship
 - i. Motion made by Carrie Cox, Seconded by Diane Barton-Lewis, approved as written
Approved – All, Opposed - 0
 - b. Budget – See Attached for Budget that was evaluated line by line during the board meeting,
 - i. Motion made by Diane Barton-Lewis to approve Budget, Seconded by Megan Hutton
Approved – All, Opposed – 0
 - c. Revised Budget to include the P&P Scholarship
 - i. Motion made by Diane Barton-Lewis to add the Scholarship to the budget, Seconded by Connie Morgan-Kitchen
Approved – All, Opposed - 0
- V. NEW BUSINESS
- a. Revised the Cost for the Monthly Membership Meetings
 - i. Motion made by Megan Hutton, Seconded by Diane Barton-Lewis

Revise the Cost for the Monthly Membership Meetings from \$12 for Members and \$27 for Non-Members to \$0 for Member and Non-Members

Approved – All, Opposed – 0

- b. Add Board Meeting and Social Meeting for December, will get it included in the calendar,

VI. ADJOURNMENT

Next Board Meeting: September 10th, by Zoom @ 10:00 a.m.

Motion by: Ashely Goggans Second: Kelley Harmon

Time Adjourned: 10:42