

Oklahoma City Association of Health Underwriters
Board of Directors Meeting
MINUTES
September 10, 2020
10:00 am
VIA ZOOM hosted by Carrie Cox

Present

Barton-Lewis, Diane (Director)
Bigbie, Andy (Treasurer)
Cox, Carrie (Director & Professional Development Chair)
Goggans, Ashley (President Elect, Communications & Website Chair)
Harmon, Kelley (Secretary & Awards Chair)
Morgan-Kitchen, Connie (Director, Legislative)
Nursick, Dana (President)

Non-Voting members

Brown, Susie (Van Guard Council Chair)
Clagg, Theresa (Director, Public Service & NAHU Education Foundation Chair)
Janway, Leah-Anne (Executive Director)
Van Zant, Cathy (Membership & Retention Chair)

Absent

Robertson, Pat (Past President) Excused
Hutton, Megan (Vice President, Annual Partners,
Media and Newsletter Chair) Excused

CALL TO ORDER (Quorum = 6)
Dana called meeting to order at 10:00 a.m.

I. MINUTES No changes to the August 8, 2020 Minutes
MINUTES stand approved as distributed

II. TREASURER'S REPORT Andy presented a Verbal review, no questions
Beginning Balance: \$35,009.46 Total payments: \$752.23 Total Deposits: \$465.62
Ending Balance: \$34,722.85

III. COMMITTEE REPORTS –

- A. Annual Partners (Megan)
 - a. working on generating renewal letters to current partners. Plan to send out mid-October. If the board has any prospective sponsors, please get potential sponsor name and contact information.
 - b.
- B. Awards (Kelley)
No Report
- C. Communications / Website (Ashley)
 - a. Emails sent out reminder for September Meeting
 - b. Set up October meeting info
 - c. Emailed out the August Newsletter
- D. Executive Director (LAJ)
 - a. Attended the August Virtual member meeting
 - b. Attended a Zoom legislative meeting with Connie & Dana
 - c. Checked PO Box a few times
 - d. Worked on accounting in Quickbooks and issued checks
 - e. Filed roster from August CE Virtual member meeting
 - f. Submitted and received CE course approval for Pet Insurance 1 hour General Credit
 - g. Prepared and distributed September 10 board meeting agenda and handouts and the September 10 member meeting agenda

- h. Total Billable Hours – 16 hours @ \$10/hr - \$160.00
- E. HUPAC (Position Empty)
 - a. No Report
- F. Legislative (Connie)
 - a. Connie Morgan Kitchen is the new OKAHU Legislative Chair effective immediately. Emily Hedinger has resigned. Dana Nursick explain the situation. We are looking for someone new to take this position and Connie will mentor the new committee chair.

b. Update on Insure OK Employer Sponsored Insurance (ESI)

The Oklahoma Health Care Authority has announced the Insure OK ESI group program will remain active and not be terminated. They told Seth Rott and Brett Robinson, our Lobbyists, that they are now aware of how important this program is and will not touch terminating it.

Last Thursday, September 3, 2020, the OHCA staff was informed of this decision and OHCA put out the enclosed press release to the public from Melissa Richey, OHCA Chief of Communications.

Modifications to the IO ESI program will be revised to cover individuals with qualifying income from 138 to 200% of the federal poverty level starting July 1, 2021. IO ESI will continue to accept applications from small businesses who want to join the premium subsidy program. The IP members will be moved to the new expansion population.

Approximately 21,000 of the 29,000 ESI and IP currently enrolled members will become covered as expansion adults ages 19 through 64. These 21,000 IO members have income of 138% FPL or lower.

OHCA will provide IO stakeholders, such as OSAHU, with timely notifications about when the IO members will be transitioned to expansion coverage.

The enclosed WebAlert is the announcement posted on the Insure OK website that is referenced in the OHCA Press Release.

OSAHU Legislative Committee Chair Andrea Blevins and her committee members wrote a brief thank you announcement to OHCA in response to their formal announcement. We need our Media Chair to post this announcement on OKAHU Facebook account, as does the Tulsa and State need to do so as well so there is uniformity in this announcement.

The OSAHU announcement was:

On behalf of the Oklahoma State Association of Health Underwriters, we would like to extend our thanks and gratitude to the Oklahoma Healthcare Authority in their decision to keep the Employer ESI program. Thousands of employers will be able to continue to offer affordable healthcare to their employees who otherwise would not have qualified for the new Medicare expansion. It is a critical component in keeping Oklahomans insured and we appreciate the Oklahoma Health Care Authority's recognition of its importance. We look forward to continuing our working relationship with the Healthcare Authority.

Thank you again on behalf of the Association,

- c. **Region 6 Call on September 3, 2020** – Kelley Harmon represented our Association and will report anything she wants to report from this monthly call
 - i. 47.8% enrolled on Exchange were by agents, shows importance of agents
 - ii. 20,000 agents participated through carrier websites
 - iii. Complex case help Center will be available to agents this year when help ctr can't help
 - iv. Training on help desk
 - v. Lot of calculators being added: HRA, EE Affordability, Past/Future Earnings Calculator
 - vi. Executive Actions

1. Flexibility on evictions
2. Extension on Student Loans held by Federal Government, not private
3. Extended Unemployment Funds - \$400, 25% by State, determining if they can do & states have choice whether to apply the additional \$100

vii. Executive Order

1. Could be firmed up by Congress
2. Payroll Taxes – since not from Congress – it’s a deferral – Employer doesn’t have to participate, delay date not specified in the order. NOT TAX HOLIDAY so will be due in the future.

G. Media

(Megan)

- a. Designed and Posted 4 social media posts. These posts are “sharable” so feel free to share with your network to hopefully increase attendance.
- b. Developed August and September Newsletter. I will be getting the September Newsletter to Ashley for distribution on Monday, September 14.
- c. Will begin working on the October newsletter when I am back from vacation and caught up (ha) with work.

H. Membership & Retention

(Cathy)

- a. Local Chapter: Current Membership 111, Lapses: June-3, July-3, Aug-0; New Members: June-1, July-3, Aug-1
- b. Region 6: Last report from Doris Waller was 6/18 so nothing current to report, We should have the Region 6 report by our next meeting
- c. Traveling Trophy Contest Update: 4 new members since start of the contest 7/1
- d. Membership Committee: Request for volunteers was included in the most recent newsletter but so far no response that I’m aware of. We need to make a verbal announcement during the membership meeting and do an email blast specifically for this issue. The “prospective new member” call scripts have been completed and are ready for use once the committee is in place.
- e. We have two new members that need a sponsor assigned: Kelly Hudelson (Carrie), Rouben Tourian (Kelley will review for awards & let Cathy know)

I. NAHU Education Foundation

(Theresa)

- a. No Report

J. Professional Development

(Carrie)

- a. Today is Pet Insurance, October is Student Loan Reimbursement, November is FMLA, January is International Travel
- b. Virtual Meetings through 2020

K. Public Service

(Theresa)

- a. We have completed the Summer Sizzler 5k Run/Walk. We ended up with 20 participants. Thank you to all that participated and posted your pictures on social media.
- b. Our net profit for the fundraiser was \$419.59 and are still waiting on one more donation to come in.
- c. Next month we will have a supply drive for OK Kids Korral. I have requested the list from them and will share as soon as I get it. We are still planning a Trivia Night for the spring, I will share those details as it gets closer.

L. Vanguard

(Susie)

- a. Will be focusing on Membership this next year
- b. Put out a Play Book for Internships
- c. Social Event Guidebook is in the works

IV. OLD BUSINESS

- a. December Board Meeting & Social Meeting
 - i. Leah-Anne will check on doing a board meeting and then social at Bricktown Brewery for the afternoon, we will send out a Save The Date when confirmed

V. NEW BUSINESS

- a. Andy Bigbie presented a request to increase the Executive Director Compensation from \$10 to \$13/hr
 - i. Motion made by Kelley Harmon, Seconded by Ashley Goggans
Revise Executive Director Compensation from \$10 to \$13 an hour
Approved – All, Opposed – 0
- b. Emily had to resign from the board as she is leaving to help her grandkids out of state. Connie Morgan-Kitchen is stepping in her place
- c. Nicole Schwarts has stepped down from the HUPAC position, will be filled by other board members

VI. ADJOURNMENT

Next Board Meeting: October 8th, by Zoom @ 10:00 a.m.
Motion by: Ashley Goggans Second: Kelley Harmon
Time Adjourned: 11:06