



August 2023



# NEWSLETTER



## PRESIDENT'S LETTER

Wow, I can't believe I blinked and summer is over! This was a strange one for sure, lots of rain in the beginning then straight into 100+ temps and now poof it's back to school and almost feels like fall. I hope everyone was able to take some time to relax and spend time with family this summer. Both OSU and OU kick off their seasons this weekend as well as most of the high schools, those are always nice distractions from our busy weeks. There's not a lot going on with legislation since they are still on recess. The board members attended a Leadership Training webinar this month that was hosted by NABIP – there were some really good ideas shared that we will make plans to incorporate in various areas of our chapter.

One of the biggest things for me was the education that NABIP provides at the national level. There are so many ways that each of us can continue to learn and grow which in turn makes us more valuable assets to the companies we work for or for the companies we would like to join. Our industry is constantly changing and for us to continue to be successful, individually and as a group, we need to take ownership of growing with our industry. You will see details a few pages down on how you can access the plethora of education NABIP has on demand – some are no cost. I look forward to seeing all of you in a few weeks – our last meeting before Q4!

Stay healthy out there and GO POKES!

Theresa Clagg

# IN THIS EDITION...

Learn the latest in legislative updates and why what we do matters.

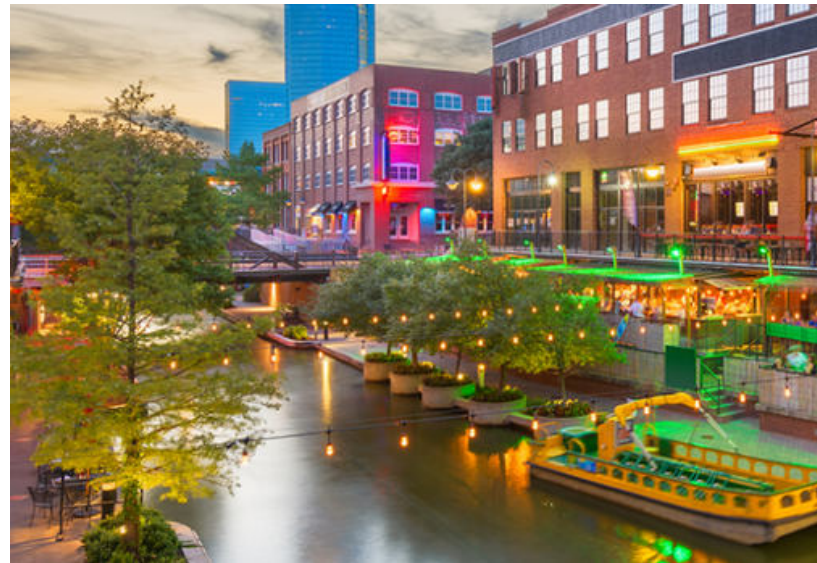
You'll see opportunities to get involved, to get educated, to volunteer, and to be better. As Benefits Professionals, we come from a variety of backgrounds and bring varying perspectives. This newsletter is for you Benefit Professional, to empower and unite our focus and continually improve the healthcare industry for our nation. NABIP; representing those who serve the health insurance needs of employers and individuals seeking health insurance coverage.

[READ MORE](#)

*Education*

*Advocacy*

*Professional Development*



## NEWS FOR YOU

Delivering newsletters through email is one of the best ways to build strong relationships with our members and customers. We want your feedback, join the conversation on [Facebook](#) or [LinkedIn](#).

# THANK YOU TO OUR PARTNERS WHO GET BEHIND OUR MISSION!

Our partners are recognized and provided ample opportunity to educate and share their passions!



**ManhattanLife**  
*Standing By You. Since 1850.*



OKAHU is a non-profit organization dedicated to serving the public by promoting the activities and ethical conduct of insurance professionals through communication, continuing education and increasing industry knowledge and influencing legislation.

follow us on social media!



Thank you! UnitedHealthcare for co-sponsoring our membership lunch. We learned valuable information about level-funded plans from Mark Bellman.

Great job Mark!



MEMBER MEETINGS WITH CE ARE  
HELD ON THE SECOND THURSDAY  
OF EACH MONTH

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AWARENESS...As the month of August wraps up, remember that August is mental health awareness month. School has started, work is getting busier, holiday season is coming. (Sorry for the reminder!!) Remember to stay mental health aware of your family and yes, yourself. Check out the following resources, try them and share them with others!

Let us know on Facebook or LinkedIn what you do to stay healthy even when you're busy.  
#mentalhealthawareness



### 01 health focus

#### Adopt Healthy Habits

Help your loved ones develop healthy habits that have lasting benefits by:

- Making and serving colorful meals with a variety of fruits and vegetables
- Finding an activity they enjoy doing
- Limiting screen time and serving as an example yourself
- Positively supporting and encouraging their endeavors and celebrating every success
- Eating a balanced breakfast with protein

### 02 health goal

#### Take Your Pick

Children establish eating habits early on in life and look to their parents for guidance and encouragement. Take some time this month to sit down with your child and create a list or chart of their favorite healthy foods from each food group. Let them help you shop for food and pack their own school lunch so they are excited about what is inside. If your child is served a hot lunch at school, review the menu with them each week to help them pick some of the healthier options.

### 03 health awareness

#### National Immunization Awareness

[National Immunization awarenessMonth](#)  
Are your immunizations up-to-date? Ensure you are current on your preventive benefits and ask your doctor what you can do to lead your best healthy and happy life.

### 04 mental health

#### Happiness Happens Month

[How to be happy-well guides-the new york times \(mytimes.com\)](#)



### 05 health foods

#### Get Cookin'

[Frozen Yogurt Bark](#)

### 06 health plan

#### Get Your As, Bs, Cs and Ds!

Take a daily vitamin to boost your health and wellbeing.

follow us on social media!



Did you know...as a NABIP member, you have access to a **30%** discount on NABIP course tuition and a plethora of resources that pair with continued professional success?? If you aren't a member-join today!

Check out the Online Learning Institute for Professional Development

Certified   
**NABIP**

**ACA & Beyond**

### ACA and Beyond: A Modern Look at Employee Benefits

This eleven-part high-level course will cover the components of ACA, an overview of markets pre-ACA, major goals, a high flyover of to ACA items, affordability, overarching principles, tax issues, and major federal laws.

#### Browse by Subject Area...

- Account-Based Health Plans - Health Savings Accounts (1)
- Affordable Care Act (ACA) (1)
- Benefits Account Manager (1)
- Cafeteria Plans (2)
- Certification Courses (8)
- Compliance and Adherence (3)
- Consultative Approach (1)
- Disability Income (1)
- Diversity, Equity and Inclusion (1)
- Ethics (2)
- Finance (1)
- General Health Insurance 101 (1)
- Group Benefits (3)
- Health Reimbursement Account (2)
- HIPAA (5)
- Individual Health Insurance (2)
- Leadership Academy (2)
- Live Virtual Event (1)
- Medicare (1)
- Pharmaceutical Benefits (1)
- PPACA (1)
- Professional Development (2)
- Publications (1)
- RHU, REBC and ChHC Designation Renewal (7)
- Running Your Business (1)
- Self Funding (5)
- Single-Payer Healthcare Certification (1)
- Technology (1)
- Transparency (1)
- Value-Based Benefit Design (VBBD) (4)
- Voluntary/Worksite Products (2)
- Wellness (4)



#### Registered Employee Benefits Consultant® (REBC®) Designation

NABIP's REBC designation is the most prestigious program in the employee benefits industry.

To best serve their clients, professionals need to have a current understanding of the provisions, advantages, and limitations associated with each type of benefit or program as a method for meeting economic security.

The designation program analyzes group benefits with respect to the ACA environment, contract provisions, marketing, underwriting, rate making, plan design, cost containment, and alternative funding methods. The largest portion of this program is devoted to group medical expense plans that are a major concern to employers, as well as to employees. The remainder of course requirements include electives on topics serving various markets based on a broker's client needs.

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# The NABIP Live virtual leadership Training on August 30th was a hit! A combined effort to improve the member experience. Details to come!

USE THE LINK TO REGISTER FOR ANY OF THESE UPCOMING EVENTS. IF YOU ARE A NEW MEMBER, PLEASE NOTE THE DATES FOR NEW MEMBER ORIENTATION AND TRAINING:



- |        |  |   |        |  |   |
|--------|--|---|--------|--|---|
| SEP 6  | Grow Your Agency - Grow Your Net Worth<br>@ 3:00pm<br><a href="#">Grow your net worth</a>              | → | SEP 12 | Live Virtual Pharmaceutical Facts, Policy and The Market Today Certification<br>@ 1:00pm<br><a href="#">Pharmaceutical facts</a> | → |
| SEP 12 | NABIP Membership Chair Training<br>@ 2:00pm<br><a href="#">membership chair training</a>               | → | SEP 14 | LPRT Masterclass<br>@ 3:00pm<br><a href="#">LPRT masterclass</a>   | → |
| SEP 21 | Compliance Corner<br>@ 1:00pm<br><a href="#">Compliance corner</a>                                     | → | SEP 26 | Elevating Client Renewal Conversations with ICHRA<br>@ 1:00pm<br><a href="#">ichra</a>   | → |
| SEP 27 | Live Virtual Self-Funded Certification Course<br>@ 11:00am<br><a href="#">Live Virtual self-funded</a> | → | SEP 27 | NABIP Power Hour<br>@ 6:30pm<br><a href="#">Power hour</a>   | → |
| SEP 28 | New Member Orientation<br>@ 12:00pm<br><a href="#">New member orientation</a>                          | → | SEP 28 | Leadership Monthly Webinar<br>@ 1:00pm<br><a href="#">Leadership webinar</a>   | → |
| OCT 10 | NABIP Membership Chair Training<br>@ 2:00pm<br><a href="#">Membership Chair Training</a>               | → | OCT 25 | NABIP Power Hour<br>@ 6:30pm<br><a href="#">Power hour</a>   | → |
| OCT 26 | New Member Orientation<br>@ 12:00pm<br><a href="#">new member Orientation</a>                          | → | OCT 26 | Leadership Monthly Webinar<br>@ 1:00pm<br><a href="#">Leadership webinar</a>   | → |



## SEPTEMBER MEMBERSHIP MEETING

September 14, 2023  
11:30 AM - 1:00 PM  
[Add to Calendar](#)

The Greens Country Club  
13100 Green Valley Drive  
Oklahoma City, OK 73120  
[Venue website](#)  
[Directions](#)

[REGISTER NOW](#)

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# MEDICARE SEASON

*is here*



If you are looking to complete your annual Medicare Advantage training, NABIP should be your first stop. Created by agents for agents, the NABIP PY2024 Medicare, Medicare Advantage and Compliance Requirements Certification program meets all CMS requirements. Plus, our training program provides free CE credits.

## Benefits of Choosing NABIP's Certification Training:

- Course was written by agents for agents
- Designed not just to check the training box, but to provide real value to you in your business every day
- Standard cost is \$100
- Convenience of a private online library accessible 24/7 with easy navigation
- Mobile-friendly technology
- Live Student Services Help Desk at (844) 257-0990 or [professionaldevelopment@nabip.org](mailto:professionaldevelopment@nabip.org).
- Free CE credits
- Certification logo to market your accomplishment
- Opportunity to be part of a Medicare community advocating for agents/brokers

Please check your state's CE approval status and rules prior to purchasing the course.

[PURCHASE HERE](#)

[CARRIERS ACCEPTING CERTIFICATION](#)



follow us on social media!



## August Legislative Updates...

- Representatives Joe Courtney (D-CT), Glenn Thompson (R-PA) and Suzan DelBene (D-WA) recently introduced [H.R. 5138](#) (Improving Access to Medicare Coverage Act), a bill that would allow observation stays to be counted toward the three-day mandatory inpatient stay for Medicare coverage of a skilled nursing facility. Please [contact your federal legislators and urge them to co-sponsor bipartisan legislation](#) that would address this important issue. Your clients can also send a direct message – [tell them to take action here.](#)
- The National Association of Insurance Commissioners held its summer meeting from August 12 through August 15 in Seattle. As part of the meeting, several of the NAIC's working groups and committees convened to discuss a variety of relevant insurance topics, with several types of industry stakeholders involved.
- In response to a ruling in the fourth lawsuit brought by the Texas Medical Association against the federal surprise-billing ban, the DOL, HHS and Treasury Department suspended the independent dispute-resolution process used to settle balance-bills.
- With the ongoing issue of the Medicaid Unwinding taking place across the nation, the tri-agencies are strongly encouraging group health plan sponsors to extend special enrollment periods for individuals who are losing coverage. Read more in this week's [Compliance Now blog post](#), powered by MZQ Consulting.
- Did you read [this week's Medicare newsletter](#) from NABIP? This month's edition includes a legislative update, Medicare Advantage reimbursement analysis, a report on Medigap premiums, updates to COVID-19 coverage, and more.
- The annual Congressional summer recess is almost over, with the House scheduled to take a recess through September 12 and the Senate currently planning for a recess through September 4. This is a prime time to meet with your federal legislators and help guide the next wave of healthcare-reform legislation (specifically legislation to ease the employer reporting process). [Access our August Recess 2023 talking points here.](#)
- In this week's State Spotlight: The Land of Lincoln enacted several healthcare bills earlier this month that were passed during the state's legislative session, which ended on May 27. This list of bills includes a \$35 cap on insulin for certain beneficiaries.
- On this week's episode of the Healthcare Happy Hour: NABIP's John Greene and Michael Andel discuss H.R. 5138, which would solve our association's longstanding issue with observation status. In addition to that, our listeners who work in the individual market will be delighted to hear that our [model consent form](#) for FFM states is finally available.

NABIP's Washington Update is authored by Dan Parker, director of policy and engagement.

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# Ask Your Lawmakers to Support Bill to Fix Observation Status Issue

Representatives Joe Courtney (D-CT), Glenn Thompson (R-PA) and Suzan DelBene (D-WA) recently introduced H.R. 5138, also known as the Improving Access to Medicare Coverage Act, a bill that would allow observation stays to be counted toward the three-day mandatory inpatient stay for Medicare coverage of a skilled nursing facility (SNF).

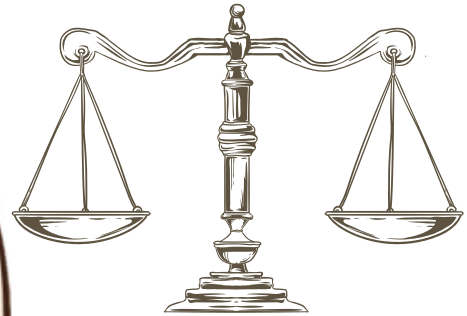
[Read more here...](#)

[Act now here...](#)



Did you know about operation shout? Part of our mission is educating the public. Our lawmakers have to make quick decisions often times on legislation they are not fully educated on. Our mission is to educate and lobby our government officials so they are aware of how members can be **AFFECTED**.

[Check out our website to see how you can get involved.](#)



At our July 13 monthly meeting Theresa clagg won our Operation Shout drawing. Prize is a free member lunch  
Great job Theresa!

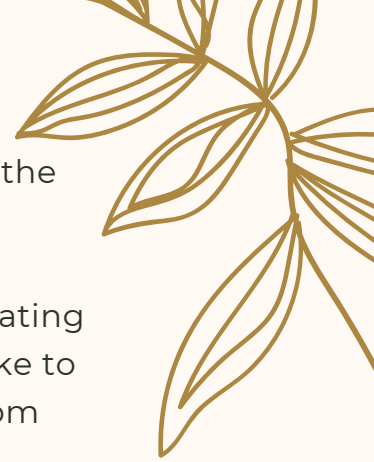
FOLLOW US ON SOCIAL MEDIA!





Show your support for our local charity and bring the family to have some fun!

OKAHU supports the Toby Keith foundation by donating and volunteering. Send an email to Dana if you'd like to volunteer with us: [dana@birchallandhampton.com](mailto:dana@birchallandhampton.com)



Join the Raffle!

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Bowl](#)

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The 2023  
**FISH Bowl**  
BIG BASS TOURNAMENT



**\$33,000**

GUARANTEED IN PAYOUTS  
PAYOUTS BI-HOURLY

**SEPT. 9 & 10, 2023**  
ON LAKE EUFAULA



We are so excited for our 5th annual fishing tournament benefiting OK Kids Korral. The Fish Bowl will take place on **September 9-10th, 2023 at Lake Eufaula**. Like last year, this year's event will be a Big Bass Tournament and will include bi-hourly weigh-ins on both Saturday and Sunday! The bi-hourly weigh-ins will be held at Eufaula Cove/Swim Beach Pavilion at 7020 Lakeshore Dr. Eufaula, OK 74432 and at Duchess Creek Marina located at 114149 S 4285 Loop Porum, OK 74455.

For those wanting to register in person, hear the rules or purchase raffle tickets, there is a non-mandatory Captain's Meeting on **Friday, September 8th at 6:00 p.m. at Eufaula Cove Pavilion**.

follow us on social media!



WE WANT TO EARN THE TRIPLE CROWN!!



THE PRESIDENT'S 2023  
**NABIP**  
Triple Crown Program

NABIP created the President's Triple Crown Program to recognize those members whose individual contributions to NABIP help advance the association's mission. Like baseball's Triple Crown, it recognizes accomplishment in three key areas. However, while baseball's Triple Crown hasn't been won since 1967, the Triple Crown can be won every year by hundreds of our members.

## Criteria

To qualify for the Triple Crown, within the calendar year, a member must:

- NABIP PAC: Participate in the \$12 x 12 draft program or contribute \$150 a year
- Membership: Recruit at least two new members
- Advocacy: Use Operation Shout to send at least three messages

One, two, three - it's that simple!

While members have the entire year to complete the requirements, winners will be announced quarterly. Once a member achieves Triple Crown, their name will appear only once on the specific quarterly qualifiers report in the quarter in which the recognition was obtained. Once earned, the member has qualified for that calendar year.

## Recognition

Members who meet these criteria will be recognized in a variety of ways, including a unique "President's Triple Crown" lapel pin and recognition in ABS magazine, and on NABIP's website.

### *The Triple Crown Club*

Recognizes members who have achieved the Triple Crown recognition for 3 consecutive years or more. Qualifiers will be determined and recognized at Annual Convention.

## Criteria

Emerald Level - Received the Triple Crown award for 3 consecutive years  
Ruby Level - Received the Triple Crown award for 5 consecutive years  
Diamond Level - Received the Triple Crown award for 10+ consecutive years  
Platinum Level - Received the Triple Crown award for 15 consecutive years

Members who qualify for Presidents Club will be recognized with special ribbons at Annual Convention, recognition in ABS magazine, and on the website

**CLAIM YOUR CROWN!**

Address your questions to: [membership@nabip.org](mailto:membership@nabip.org)

