

NEWSLETTER



REMINDERS:

Reminder to register for lunch/CE before the cut-off . Cut-off is the Thursday before the meeting at 5pm!!

CE PRESENTATION:

October 10, 2024
11:30 AM to 1:00 PM
The Greens Country
Club
13100 Green Valley
Drive, Oklahoma City,
OK, 73120 Click to
register

A MESSAGE FROM OUR PRESIDENT

Greetings!

As we say goodbye to summer and hello to fall, this time of year is reminding us of the two dirtiest words in our industry, FOURTH QUARTER. Some of you already have 01/01 renewals coming in. I hope all of you had a chance for some rest and relaxation over the summer. Take a look at your fun vacation pics, and try to hang on to some of the great mood feeling.

Longtime member and past President Kelley Harmon and I randomly ran into each other at the OID's annual OK Captive Day conference. It's always good to see members out and about to stay up to date on our industry. There were two great panels, and a plethora of useful information. I have no personal experience with Captives, so it was enlightening for me. We took the opportunity to take a photo with Glen Mulready, our current Insurance Commissioner.

Our October meeting will be the last member meeting for the calendar year. Everyone is so busy, and we have CE opportunities for about fourteen (14) hours per year. We want all of our members to have a successful open enrollment season. We will plan a social for December, so be sure and open our emails.

Our next chuck wagon opportunity is coming up later this week on September 19 th . We already have volunteers but if you're sad you missed out, there will be more volunteer opportunities coming up this year. There is one more chuck wagon AND the OKK's Trunk or Treat event. The OKK does a candy drive, a toy drive, and a supply drive in the fourth (4th) quarter. In the newsletter, you will find toy and supply lists of needed items. Please bring wrapped candy, toy and supply donations to our October meeting if you can. Supplies and toys can be donated at a later date/time if you do not have time to gather any items you wish to donate. Please contact our Public Service chairperson, Dana Nursick. dana@birchallandhampton.com 405-249-4160 to coordinate collecting donated items after the October meeting date. If you are interested in touring the amazing facility, please let us know and Dana can coordinate scheduling a tour.

It's good to see both Oklahoma college football teams jump out 3-0. I look forward to seeing all of you in person at our next membership meeting on October 10th .

Jodi Cooper
 President, NABIP Oklahoma City

OCTOBER CE

OCTOBER MEETING

Inflation's back! Constructive Cost Containment in 2024

How does inflation affect employer groups and their benefits? Let discuss cost containment and innovative solutions!

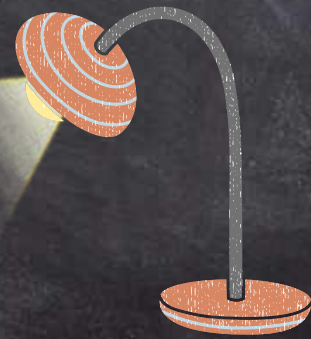


Reid Rasmussen is co-founder and CEO of "freshbenies". Reid is a passionate speaker, strategist, innovator, writer, and 30-year healthcare veteran. He is an advocate for Free-market health reform. He was born a Canadian, and now a proud American!

In 2009, Reid was concerned about skyrocketing out-of-pocket costs and knew Americans would need tools to navigate their complicated benefits plans - and the complex insurance and healthcare systems. He saw tremendous value with consumerism services like advocacy, telehealth, behavioral telehealth, and savings networks. But the key was to deliver the services in an engaging way so employees would use them, thereby improving the employer's overall benefit package, and driving a return on investment. AND freshbenies was born. Reid is an award-winning speaker who teaches on vital healthcare topics throughout the U.S. One of his proudest moments was receiving an award from his peers for outstanding dedication to the industry: Texas Association of Health Underwriter's Hollis Roberson Award.

Click [Here](#) to Register!!

IMPORTANT LINKS TO SEE



New NABIP Apps

- [Media Wizard](#)
- [Bio Builder](#)
- [Landing Page](#)
- [RISE on the Hill](#)
- [Your Voice Matters](#)
- [NABIP Instant Answer](#)
- [NABIP Informant AI](#)
- [NABIP Member Value Advocator](#)

One of our board members used the "Your Voice Matters" link to give feedback on an article in the NABIP Newswire. She received a quick, personal response from Kelly Loussedes, Senior VP of Public Relations at NABIP. They're listening, so make sure to use these new tools!

NABIP Power Hour

This is a great way to learn about your leadership role. While the training supports 2024-25 board leaders, any member can attend. It starts with an overview of NABIP's foundation, followed by breakout sessions for specific roles.

- President/President-Elect
- Legislative
- PAC
- Membership
- Media/Communications
- Professional Development
- Treasurer
- Secretary
- DEI
- Awards

[NABIP Virtual Leadership Power Hour](#)



NABIP REMINDERS



Upcoming Events

- Chuck Wagon (feed the families) Sept. 19, 2024
- Clay Shoot - Oct. 4, 2024

OK Kids Korral

NABIP Oklahoma City Chapter regularly supports the local mission of OK Kids Korral and Toby Keith's Foundation which provides a safe place for families to stay while their children receive life-saving care. There are many ways to serve but you can join us as we prepare quarterly dinners for the families there. It's a great way to be boots on the ground for your very own community.

Join us in October

Join us for our monthly membership meeting for lunch and CE! Register [Here](#) There will be no monthly membership meeting in November and December. Please remember to register online. Deadline is the Thursday before the meeting.

OK KIDS KORRAL

Real stories of joy and growth
from our community



OK Kids Korral is a facility in Oklahoma City that provides free lodging and support services for children battling cancer and their families. Operated by the Toby Keith Foundation, it offers a home-like environment for families traveling to Oklahoma City for pediatric cancer treatments, helping to reduce the financial and emotional burdens during their care. The facility includes private suites, playrooms, kitchens, and other amenities to make families' stays more comfortable.





hosted by



FRIDAY, OCTOBER 4, 2024
THE CEDAR GATE - Co Rd N2740, Kingfisher, OK 73750

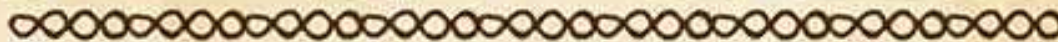
**Proceeds from
the clay shoot
benefit
The Toby Keith
Foundation's
OK Kids Korral**

FOR MORE INFORMATION OR
TO REGISTER A TEAM, SCAN HERE:



**TO LEARN MORE ABOUT OK KIDS KORRAL, VISIT
WWW.TOBYKEITHFOUNDATION.ORG OR CALL 405-271.6552.**

WANTED



AT OK KIDS KORRAL

Lysol Spray
Plastic Cutlery
Paper Bowls
Paper Plates
Clorox Wipes
Postal Stamps
Hand Soap

Gas Station Gift Cards
Restaurant Gift Cards
7- and 13-Gallon Trash Bags
Disposable Coffee Cups
Coffee Creamer
K-Cups

Home Depot/Lowes Gift Cards
8oz or Larger Disposable Cups (solo cups)
(all gift cards are given to residents or used for Korral repairs/needs)



THANKS PARDNER





10TH ANNUAL

TRUNK OR TREAT

SATURDAY, OCT. 26TH - 6-8PM
818 NE 8TH STREET, OKC 73104

EVERYONE IS WELCOME

GAMES - CANDY - FUN!



TobyKeithFoundation.org



OK KIDS KORRAL

Holiday Wish List

INFANTS & CHILDREN

DOLLS

MATCHING GAMES

SENSORY/SORTING/STACKING TOYS

LEGOS

CRAFT KITS

PAJAMAS

ACTION FIGURES

BARBIES

TWEENS & TEENS

MAKEUP & NAIL POLISH

BODY WASH SETS

TIE DIE KITS

EARBUDS/HEAD PHONES

JEWELRY

FUN WATER BOTTLES

PERFUME OR COLOGNE

CARD GAMES





Passes

Movie Tickets

Zoo Passes

Science Museum Oklahoma Passes

Frontier City

White Water (Hurricane Harbor)

Main Event

Gift cards

Coffee

Restaurants

Fast Food

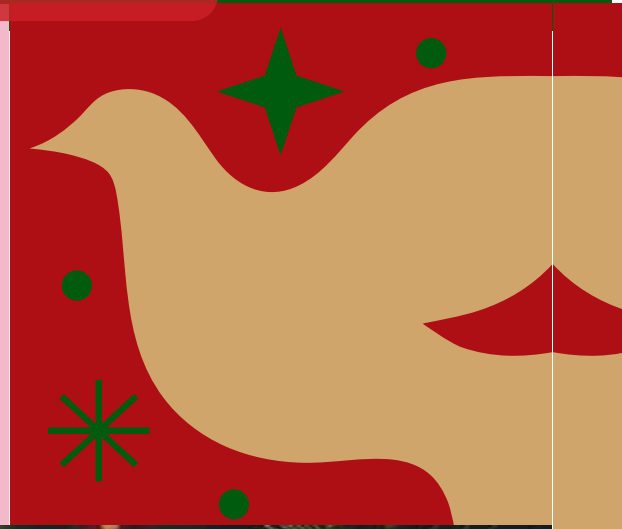
itunes

Amazon

Walmart

Target

Onclue



Looking forward to giving with you this holiday season!



LEGISLATIVE UPDATE

Washington Update

Over the last two weeks, we've connected with many of you regarding concerns about some health plans potentially discontinuing Medicare Prescription Drug (Part D) agent compensation. NABIP remains steadfast in protecting your interests and the communities we serve. Following this decision, NABIP issued a public statement, which was amplified by 130 news outlets across the U.S., highlighting members' concerns. On August 30th, an all-member letter was sent to NABIP members, reaffirming our commitment to you and your clients. NABIP has also engaged directly with WellCare and Centene leadership, conveying your frustrations. To strengthen our advocacy efforts, we've launched a new survey to translate your feedback into action in Washington and within the industry. We encourage you to register for our upcoming Medicare Legislative 101 webinars to better understand how Medicare rules and regulations are shaped and how you can influence change. Lastly, we need your stories! These testimonials and data points are vital for us to continue advocating on your behalf, both now and throughout the year. The survey will remain open throughout AEP.


Medicare Creditable Coverage Compliance Update:

In 2025, employers can still use the Simplified Determination Method for compliance. The Inflation Reduction Act (IRA) has significantly lowered the Medicare Part D out-of-pocket (OOP) annual cost cap from \$8,000 in 2024 to \$2,000 in 2025. If a Medicare Part D-eligible plan participant enrolls in non-creditable prescription drug coverage for 2025, they may face penalties for late enrollment in Medicare Part D. MZQ offers an actuarial evaluation calculator for \$250 per plan, with a discount code (NABIP50). While there are no specific penalties for employers who fail to comply with Medicare Part D disclosure requirements, except for those claiming the Retiree Drug Subsidy, noncompliance may result in indirect consequences under other federal laws, such as ERISA fiduciary duty provisions.

Federal ACA Marketplace Update: The Biden Administration has recently blocked two private sector enrollment sites, Benefitalign and Inshura, from operating on the federal ACA marketplace.

As part of your NABIP membership, don't forget you have access to the following valuable webinars. Be sure to join us for Medicare Legislative 101 on September 24th at 4:00 p.m. EST. If you missed last month's sessions, they are available for viewing on the NABIP website and cover important topics like Medical & Prescription Drug Creditable Coverage, Medicare Moments, Managing Risk to Avoid a Big Mistake in Your Agency Business, and 2025 Inflation Reduction Act: Upcoming Changes. Take advantage of these resources to stay informed and prepared.

The PY2025 Medicare Advantage Certification is now available through NABIP. This certification provides essential training and updates for those working with Medicare Advantage plans. Take advantage of this opportunity to stay current and compliant with the latest regulations and requirements for 2025.



LEG UPDATE CONTINUED

INSURE OKLAHOMA UPDATE:

Several brokers and carriers provided valuable feedback on the Insure Oklahoma program during recent discussions. Connie Morgan-Kitchen, Andrea Blevins, Kelley Harmon, and Seth Rott also met with OHCA to explore options for modernizing Insure Oklahoma. The meeting was productive, and they are currently awaiting further feedback. If you have members who fall in the gap between Medicaid eligibility and Insure Oklahoma eligibility, encourage them to apply anyway. Pre-taxed premiums for medical, dental, and 401(k) are deducted from the gross income, which could help them qualify.

THE MEMBERS OF NABIP WORK ON A DAILY BASIS TO HELP MILLIONS OF INDIVIDUALS AND EMPLOYERS PURCHASE, ADMINISTER AND UTILIZE HEALTH INSURANCE COVERAGE. HERE ARE THE LATEST LEGISLATION UPDATES.





POLITICAL ACTION COMMITTEE

The mission of NABIP PAC is to raise funds from NABIP members for the purpose of supporting the political campaigns of candidates who believe in private sector solutions for the health and financial security of all Americans.

There are two PACs, and we realize it can be confusing. A quick explanation is this – **PAC** is NABIP's PAC and the funds are primarily used for federal level issues. While **OKPAC** is Oklahoma's Brokers and Insurance Professionals's PAC and the funds are used for Oklahoma State level issues. Needless to say both PACs are vitally important to our industry as they serve their own issues. NABIP Board Officers encourage all members of NABIP to contribute a minimum of \$10 a month to either PAC and/or OKPAC to protect:

1. Free-market delivery system, and
2. Our industry which in turn protects our profession!

To contribute to PAC you must be a member of NABIP. But did you know that a NABIP member's immediate family may also contribute as well as the staff of the NABIP member?

PAC is administered on a federal level through NABIP. To learn more about PAC, we refer you to NABIP's PAC website (nabippac.nabip.org). To sign up for PAC, we request you use the Custom Oklahoma Registration Form and submit accordingly. [PAC Login](#)

MISSION STATEMENT

NABIP OKC IS A NON-PROFIT ORGANIZATION DEDICATED TO SERVING THE PUBLIC BY PROMOTING THE ACTIVITIES AND ETHICAL CONDUCT OF INSURANCE PROFESSIONALS THROUGH COMMUNICATION, CONTINUING EDUCATION AND INCREASING INDUSTRY KNOWLEDGE AND INFLUENCING LEGISLATION.

WWW.OKAHU.ORG

OUR VISION

Our Association's top THREE priorities:

- EDUCATION
- ADVOCACY
 - Support
 - Encouragement
 - Promotion
- PROFESSIONAL DEVELOPMENT

ANNUAL PARTNERS

PLATINUM PARTNER



Vision Care Direct: Vision Care Direct of Oklahoma is a provider-owned vision insurance company offering affordable plans for individuals, families, and businesses. It partners with local optometrists to provide comprehensive eye care, including exams, glasses, contact lenses, and discounts on procedures like LASIK.

GOLD SPONSOR

Blue Cross Blue
Shield of
Oklahoma



SILVER SPONSORS

- Delta Dental of Oklahoma
- Manhattan Life
- Taber Brokerage
- Warner Pacific

BRONZE SPONSORS

- Colonial Life
- Community Care
- Emerson Rogers
- Insperty
- LifeShield National
- OU Health
- Slate Rx
- The Standard
- Sue Wilson Brokerage
- United Healthcare